

ANNUAL STATEMENT
For the Year Ending December 31, 2012 OF THE CONDITION AND AFFAIRS OF THE

# **PACIFICSOURCE HEALTH PLANS**

NAIC Group Code	4704 (Current Period)	4704 (Prior Period)	NAIC Company Code	54976	Employer's ID Number	93-0245545
Organized under the Laws	,	Oregon	, State of Domi	cile or Port of Entry		Oregon
Country of Domicile	Un	ted States of America				
Licensed as business type:	Life, Accident & Hea Dental Service Corp Other[ ]	oration[] Vision S	y/Casualty[ ] Service Corporation[ ] Federally Qualified? Yes[ ] No	Health M	, Medical & Dental Service or I flaintenance Organization[ ]	ndemnity[ ]
Incorporated/Organized		03/31/1933	Comme	enced Business	07/01/19	939
Statutory Home Office		110 INTERNATIONAL WAY	<u> </u>		SPRINGFIELD, OR, US 97	
Main Administrative Office		(Street and Number)		ATIONAL WAY	City or Town, State, Country and Z	ip Code)
		FIELD, OR, US 97477	(Street ar	nd Number)	(541)686-1242	
Mail Address	(City or Town, Sta	te, Country and Zip Code) 110 INTERNATIONAL WAY			(Area Code) (Telephone N SPRINGFIELD, OR, US 97	
		(Street and Number or P.O. Box)	,,		City or Town, State, Country and Z	
Primary Location of Books	and Records			TERNATIONAL WA treet and Number)	AY	
		LD, OR, US 97477 te, Country and Zip Code)			(541)686-1242 (Area Code) (Telephone N	umber)
Internet Website Address	(Oily of Town, Sta	www.pacificsource.com	1		(Alea Code) (Telephone N	umber)
Statutory Statement Contac	et	PETER F DAVIDSON			(541)684-5212	
	PDAVIDSON@F	(Name) ACIFICSOURCE.COM			(Area Code)(Telephone Number (541)225-3627	)(Extension)
		ail Address)	OFFICERS		(Fax Number)	
	GRETO PATRIO JOHN I PRISC RICHA	Name KENNETH P PRO KRISTIN E KERNI SUJATA S SANGH PETER F DAVIDS PATRICIA BUCHA DAVID SHUTE ME TOM EWING MD  CHEN PIERCE CIA BUCHANAN MD DEWENTER LLA GOULD RD WRIGHT SHARMA MD #	VENCHER President/CEO JTT Secretary HVI Chief Operating ON Chief Financial NAN MD Chairwoman	g Officer Officer # Officer #	MD JCK MD NCH	
	regon Lane ss					
were the absolute property of the contained, annexed or referred to deductions therefrom for the perimay differ; or, (2) that state rules Furthermore, the scope of this at electronic filing) of the enclosed state rules (	said reporting entity, free aid, is a full and true statement of ended, and have been or or regulations require differ testation by the described of statement. The electronic fill (Signature)  (H P PROVENCHER Printed Name)  1. resident/CEO  (Title)  n to before me this	nd clear from any liens or claims the of all the assets and liabilities and impleted in accordance with the NA ences in reporting not related to accificers also includes the related corning may be requested by various rec	cribed officers of the said reporting elereon, except as herein stated, and the of the condition and affairs of the said CAnnual Statement Instructions an ecounting practices and procedures, a esponding electronic filing with the Nigulators in lieu of or in addition to the (Signature)  PETER F DAVIDSON  (Printed Name)  2.  Chief Financial Officer  (Title)  s an original filing?  1. State the amendment in 2. Date filed  3. Number of pages attact	hat this statement, toged reporting entity as of d Accounting Practices coording to the best of IAIC, when required, the enclosed statement.	ether with related exhibits, schedule the reporting period stated above, s and Procedures manual except to their information, knowledge and b	es and explanations therein and of its income and the extent that: (1) state law elief, respectively. natting differences due to

(Notary Public Signature)

# **ASSETS**

	ASS	LIO			
			Current Year		Prior Year
		1	2 Nonadmitted	3 Net Admitted Assets	4 Net Admitted
		Assets	Assets	(Cols.1-2)	Assets
1.	Bonds (Schedule D)	94,199,415		94,199,415	88,492,622
2.	Stocks (Schedule D)				
	2.1 Preferred stocks				
	2.2 Common Stocks	84,270,710		84,270,710	79,933,599
3.	Mortgage loans on real estate (Schedule B):				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less \$0				
	encumbrances)	7,354,259		7,354,259	7,623,398
	4.2 Properties held for the production of income (less \$0				
	encumbrances)				
	4.3 Properties held for sale (less \$ 0 encumbrances)				
5.	Cash (\$(9,022,924) Schedule E Part 1), cash equivalents				
	(\$0 Schedule E Part 2) and short-term investments				
	(\$90,493 Schedule DA)	(8,932,431)		(8,932,431)	623,372
6.	Contract loans (including \$ premium notes)				
7.	Derivatives (Schedule DB)				
8.	Other invested assets (Schedule BA)				
9.	Receivables for securities				
10.	Securities Lending Reinvested Collateral Assets (Schedule DL)				
11.	Aggregate write-ins for invested assets				
12.	Subtotals, cash and invested assets (Lines 1 to 11)	182 783 308	112 501	182 670 808	183 054 665
13.	Title plants less \$0 charged off (for Title insurers only)				
14.	Investment income due and accrued				
15.	Premiums and considerations:	1010,004			
10.	15.1 Uncollected premiums and agents' balances in the course of				
	collection	1 119 102	1 226	1 117 876	3 503 905
	15.2 Deferred premiums, agents' balances and installments booked	4,115,102		4,117,070	3,303,303
	but deferred and not yet due (Including \$0 earned but				
	unbilled premiums)				
	15.3 Accrued retrospective premiums				
16.	Reinsurance:				
10.		1 939 727		4 939 727	656 712
	16.1 Amounts recoverable from reinsurers				050,712
	16.3 Other amounts receivable under reinsurance contracts				
17.	Amounts receivable relating to uninsured plans				
18.1	Current federal and foreign income tax recoverable and interest thereon				
18.2	Net deferred tax asset				
	Guaranty funds receivable or on deposit				
19.	Electronic data processing equipment and software				
20.		17,012,009	15,270,694	2,341,995	2,801,277
21.	Furniture and equipment, including health care delivery assets	4 004 707	4 004 707		
00	(\$0)				
22.	Net adjustment in assets and liabilities due to foreign exchange rates				
23.	Receivables from parent, subsidiaries and affiliates				
24.	Health care (\$1,723,793) and other amounts receivable				
25.	Aggregate write-ins for other than invested assets	13,653,470	10,817,736	2,835,734	2,600,558
26.	Total assets excluding Separate Accounts, Segregated Accounts and				
	Protected Cell Accounts (Lines 12 to 25)	249,163,411	39,947,262	209,216,149	203,462,605
27.	From Separate Accounts, Segregated Accounts and Protected Cell				
	Accounts				
28.	Total (Lines 26 and 27)	249,163,411	39,947,262	209,216,149	203,462,605
	ILS OF WRITE-INS				
1102.					
1103.					
1	Summary of remaining write-ins for Line 11 from overflow page				
	TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)				
	INTANGIBLE ASSETS				
	AUTOMOBILES				
	PREPAIDS AND EMPLOYEE RECEIVABLES				
	Summary of remaining write-ins for Line 25 from overflow page				
2599.	TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)	13,653,470	10,817,736	2,835,734	2,600,558

# LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1	2	3	4
		Covered	Uncovered	Total	Total
1.	Claims unpaid (less \$0 reinsurance ceded)	1			
2.	Accrued medical incentive pool and bonus amounts				
3.	Unpaid claims adjustment expenses	1,/83,/13   		1,/83,/13	1,550,816
4.	Aggregate health policy reserves, including the liability of \$0 for medical loss ratio				
_	rebate per the Public Health Service Act	' '			
5.	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserves	1			
7.	Aggregate health claim reserves				
8.	Premiums received in advance	1			
9.	General expenses due or accrued	9,601,288		9,601,288	8,144,221
10.1	Current federal and foreign income tax payable and interest thereon (including \$0				
	on realized capital gains (losses))				
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable				
12.	Amounts withheld or retained for the account of others	355,558		355,558	297,086
13.	Remittances and items not allocated				
14.	Borrowed money (including \$0 current) and interest thereon \$4,492				
	(including \$0 current)	8,091,920		8,091,920	4,260,014
15.	Amounts due to parent, subsidiaries and affiliates				864,279
16.	Derivatives				
17.	Payable for securities				
18.	Payable for securities lending				
19.	Funds held under reinsurance treaties (with \$0 authorized reinsurers,				
	\$0 unauthorized reinsurers and \$0 certified reinsurers)				
20.	Reinsurance in unauthorized and certified (\$0) companies				
21.	Net adjustments in assets and liabilities due to foreign exchange rates				
22.	Liability for amounts held under uninsured plans				
23.	Aggregate write-ins for other liabilities (including \$0 current)	2,370,921		2,370,921	2,280,774
24.	TOTAL Liabilities (Lines 1 to 23)				
25.	Aggregate write-ins for special surplus funds				
26.	Common capital stock	1			
27.	Preferred capital stock	1			
28.	Gross paid in and contributed surplus	1			
29.	Surplus notes			,	,
30.	Aggregate write-ins for other than special surplus funds	1			
31.	Unassigned funds (surplus)				
32.	Less treasury stock, at cost:	X X X	XXX	112,010,003	120,001,004
JZ.	32.10 shares common (value included in Line 26 \$		Y Y Y		
	32.20 shares common (value included in Line 20 \$	l			
22	TOTAL Capital and Surplus (Lines 25 to 31 minus Line 32)				
33.					
34. <b>DETAII</b>	TOTAL Liabilities, Capital and Surplus (Lines 24 and 33)		X X X	209,216,150	203,462,605
2301.	DEFERRED COMPENSATION	2,360,542		2,360,542	2,268,411
2302.	POST RETIREMENT BENEFITS	· I		•	
2303. 2398.	Summary of remaining write-ins for Line 23 from overflow page	I I			
2390. 2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)				
2501.	70 17 EO (Emilio 2001 timodgii 2000 piao 2000) (Emilio 20 abovo)	X X X	X X X		
2502.		l	X X X		
2503. 2598.	Summary of remaining write ins for Line 25 from overflow page		X X X		
2598. 2599.	Summary of remaining write-ins for Line 25 from overflow page		X X X		
3001.	70 17 EO (Ellido 2001 tillodgii 2000 plate 2000) (Ellite 20 abboto)	X X X	X X X		
3002.			X X X		
3003. 3098.	Summary of remaining write-ins for Line 30 from overflow page	I I	X X X		
3098. 3099.	TOTALS (Lines 3001 through 3003 plus 3098) (Line 30 above)				

# **STATEMENT OF REVENUE AND EXPENSES**

		Currer	it Year	Prior Year
		1 Uncovered	2 Total	3 Total
  1. Me	ember Months			
	et premium income (including \$0 non-health premium income)			
	nange in unearned premium reserves and reserve for rate credits			
	ee-for-service (net of \$		, ,	
	sk revenue			
	gregate write-ins for other health care related revenues			
_	gregate write-ins for other non-health revenues			
	DTAL Revenues (Lines 2 to 7)			
	nd Medical:	* * *	122,232,139	044,237,104
-	pspital/medical benefits	076 900	200 750 444	242 266 826
	her professional services			
	utside referrals			
	nergency room and out-of-area			
	escription drugs			
_	gregate write-ins for other hospital and medical			
	centive pool, withhold adjustments and bonus amounts			
	ubtotal (Lines 9 to 15)	1,648,075	659,333,643	547,960,799
Less:				
	et reinsurance recoveries			
	OTAL Hospital and Medical (Lines 16 minus 17)			
	on-health claims (net)			
20. Cla	aims adjustment expenses, including \$9,605,670 cost containment expenses		23,427,963	17,184,804
21. Ge	eneral administrative expenses		81,337,927	72,191,308
22. Inc	crease in reserves for life and accident and health contracts (including \$0 increase in			
res	serves for life only)			
23. TC	OTAL Underwriting Deductions (Lines 18 through 22)	1,648,075	755,296,399	634,929,190
24. Ne	et underwriting gain or (loss) (Lines 8 minus 23)	X X X	(33,063,640)	9,307,994
25. Ne	et investment income earned (Exhibit of Net Investment Income, Line 17)		5,155,499	4,400,846
26. Ne	et realized capital gains (losses) less capital gains tax of \$710,030		2,840,120	1,030,006
27. Ne	et investment gains (losses) (Lines 25 plus 26)		7,995,619	5,430,852
28. Ne	et gain or (loss) from agents' or premium balances charged off [(amount recovered			
\$	0) (amount charged off \$20,681)]		(20,681)	(25,687)
29. Ag	gregate write-ins for other income or expenses		(1,740,164)	(1,103,809)
30. Ne	et income or (loss) after capital gains tax and before all other federal income taxes (Lines 24			
plu	us 27 plus 28 plus 29)	X X X	(26,828,866)	13,609,350
31. Fe	ederal and foreign income taxes incurred	X X X	(892,911)	2,689,683
32. Ne	et income (loss) (Lines 30 minus 31)	X X X	(25,935,955)	10,919,667
	OF WRITE-INS	V V V		
0602				
0603				
	ummary of remaining write-ins for Line 6 from overflow page			
0701. LO	OSS ON SALE OF FIXED ASSETS	XXX	(11,906)	(27,551)
0702		X X X		
	ımmary of remaining write-ins for Line 7 from overflow page			
0799. TC	OTALS (Line 0701 through 0703 plus 0798) (Line 7 above)			
1402 1403				
1498. Su	ımmary of remaining write-ins for Line 14 from overflow page			
	DTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)		6,796	4 004
	HARITABLE CONTRIBUTIONS		(1,746,960)	,
2903				
	ummary of remaining write-ins for Line 29 from overflow page			

# **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year	2 Prior Year
	CAPITAL & SURPLUS ACCOUNT		
33.	Capital and surplus prior reporting year	125,718,050	114,107,602
34.	Net income or (loss) from Line 32	(25,935,955)	10,919,667
35.	Change in valuation basis of aggregate policy and claim reserves		
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$(1,200,000)	2,391,232	(5,972,826)
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax	2,900,000	(37,000)
39.	Change in nonadmitted assets	3,985,450	14,982,994
40.	Change in unauthorized and certified reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes		
43.	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
45.	Surplus adjustments:		
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus	718,050	(8,282,388)
48.	Net change in capital and surplus (Lines 34 to 47)	(15,941,223)	11,610,447
49.	Capital and surplus end of reporting year (Line 33 plus 48)	109,776,827	125,718,049
	LS OF WRITE-INS	740.050	(0.000.000)
4701. 4702.	ADDITIONAL MIN LIABILITY FOR PENSION COSTS		(8,282,388)
4702.			
4798.	Summary of remaining write-ins for Line 47 from overflow page		
4799.	TOTALS (Lines 4701 through 4703 plus 4798) (Line 47 above)	718,050	(8,282,388)

# ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS **CASH FLOW**

		CASH FLOW		
			1 Current Year	2 Prior Year
		Cash from Operations		
1.	Premiun	ns collected net of reinsurance	723,185,419	646,380,394
2.	Net inve	stment income		
3.		neous income		
<b>1</b> .		nes 1 through 3)	,	•
5.	,	and loss related payments		
<b>S</b> .		sfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
<b>,</b> .		sions, expenses paid and aggregate write-ins for deductions		
		ds paid to policyholders		
١.		and foreign income taxes paid (recovered) net of \$0 tax on capital gains (losses)		
0.		nes 5 through 9)		
1.	,	n from operations (Line 4 minus Line 10)		
		Cash from Investments	( 2,2 2,7 2 ,	-, - , - ·
2.	Proceed	s from investments sold, matured or repaid:		
		Bonds	175.036.041	99.083.72
		Stocks		
		Mortgage loans		
		Real estate		
		Other invested assets		
		Net gains or (losses) on cash, cash equivalents and short-term investments		
		Miscellaneous proceeds		
		Total investment proceeds (Lines 12.1 to 12.7)		
3.		nvestments acquired (long-term only):		100,010,00
J.		Bonds	177 635 356	125 578 <i>4</i> 7
		Stocks		102,321,92
		Mortgage loans	4,001,010	102,021,02
	10.0	Real estate	8 220	15 75
		Other invested assets		•
		Miscellaneous applications		
		Total investments acquired (Lines 13.1 to 13.6)		
4.		ease (decrease) in contract loans and premium notes		
<del></del> . 5.		n from investments (Line 12.8 minus Line 13.7 minus Line 14)		
J.	INGL Casi	Cash from Financing and Miscellaneous Sources	(4,040,002)	(23,003,320
6.	Cach nr	ovided (applied):		
0.	•	Surplus notes, capital notes		
		Capital and paid in surplus, less treasury stock		
		Borrowed funds		
		Net deposits on deposit-type contracts and other insurance liabilities		•
		Dividends to stockholders		
7.		Other cash provided (applied)		
1.		ECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS	6,303,739	(11,012,420
0		nge in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(0.555.904)	/24 520 204
8. n			(9,555,804)	(21,529,291
9.		ash equivalents and short-term investments:	000.070	00.450.00
		Beginning of year		
	19.2	End of year (Line 18 plus Line 19.1)	(8,932,431)	623,37
lote:	Suppleme	ntal Disclosures of Cash Flow Information for Non-Cash Transactions:		
0.00				
20.000 20.000 20.000				
1 00	M			1

- 1			
	20 0001		
	20.0002		
	20.0003		
	20.0004		
- 1	20.0001	 	

# **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

	T			•	4			-		•	40
		1	2	3	4	5	6 Federal	7	8	9	10
			Comprehensive					T:41 -	T:44		
			(Hospital	Madiaaa	Dantal	Vision	Employees	Title	Title	045	Other
		<b>.</b>	&	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
		Total	Medical)	Supplement	Only	Only	Benefit Plan	Medicare	Medicaid	Health	Non-Health
1.	Net premium income	725,033,930	717,443,210	105,614	6,259,670					1,225,436	
2.	Change in unearned premium reserves and reserve for rate credit	(2,789,265)	` ' ' '								
3.	Fee-for-service (net of \$0 medical expenses)										XXX
4.	Risk revenue										X X X
5.	Aggregate write-ins for other health care related revenues										X X X
6.	Aggregate write-ins for other non-health care related revenues	(11,906)		X X X	X X X	X X X	X X X	X X X	X X X	X X X	(11,906)
7.		722,232,759	714,653,944	105,614	-,,-					1,225,436	(11,906)
8.		390,759,414	390,031,698	50,195						677,521	X X X
9.	Other professional services		36,503,220	647	5,566,691						X X X
10.		30,783,788	30,781,771	2,017							X X X
11.	Emergency room and out-of-area		115,402,913	5,433	305,935						X X X
12.	Prescription drugs	79,902,136	79,902,136								X X X
13.	Aggregate write-ins for other hospital and medical										X X X
14.	Incentive pool, withhold adjustments and bonus amounts	103,466	103,466								X X X
15.		659,333,643	652,725,204	58,292	5,872,626					677,521	X X X
16.	Net reinsurance recoveries	8,803,134	8,501,823							301,311	X X X
17.	TOTAL Hospital and Medical (Lines 15 minus 16)	650,530,509	644,223,381	58,292	5,872,626					376,210	X X X
18.	, ,		l x x x l	X X X	X X X	X X X	X X X	X X X	l x x x l	X X X	
19.	Claims adjustment expenses including \$9,605,670 cost										
		23,427,963	23,181,737	3,426	203,049					39.750	
20.	General administrative expenses		80.483.073	11,894	704.953					138.006	
21.	· · · · · · · · · · · · · · · · · · ·										X X X
22.	Increase in reserves for life contracts		x x x	X X X	X X X		X X X		x x x	X X X	
23.	TOTAL Underwriting Deductions (Lines 17 to 22)		747,888,192	73,612						553,967	
24.	Net underwriting gain or (loss) (Line 7 minus Line 23)	(33,063,640)	(33,234,248)	32,002						671,469	(11,906)
	ILS OF WRITE-INS	(00,000,040)	(00,204,240)	02,002	(020,000)					07 1,400	(11,500)
0501.			I								X X X
0501.											X X X
0502.											X X X
0598.	Summary of remaining write-ins for Line 5 from overflow page										X X X
0590.	,,,,,,, _										X X X
0601.		(11,906)	X X X	X X X	XXX	X X X	XXX	XXX	X X X	XXX	(11.906)
		,			X X X		X X X	X X X	X X X	X X X	(11,906)
0602.			l I								
0603.			X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
0698.		(44,000)	X X X		X X X	X X X	XXX	X X X	XXX	X X X	(44.000)
0699.		(11,906)		X X X	X X X	X X X	X X X	X X X	X X X	X X X	(11,906)
1301.											X X X
1302.											X X X
1303.											X X X
1398.	, ,										X X X
1399.	TOTALS (Lines 1301 through 1303 plus 1398) (Line 13 above)										X X X

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### PART 1 - PREMIUMS

		1	2	3	4
					Net Premium
					Income
		Direct	Reinsurance	Reinsurance	(Columns
	Line of Business	Business	Assumed	Ceded	1 + 2 - 3)
1.	Comprehensive (hospital and medical)	721,689,713		4,246,503	717,443,210
2.	Medicare Supplement	105,614			105,614
3.	Dental only	6,259,670			6,259,670
4.	Vision only				
5.	Federal Employees Health Benefits Plan				
6.	Title XVIII - Medicare				
7.	Title XIX - Medicaid				
8.	Other health	1,664,648		439,212	1,225,436
9.	Health subtotal (Lines 1 through 8)	729,719,646		4,685,716	725,033,930
10.	Life				
11.	Property/casualty				
12.	TOTALS (Lines 9 to 11)	729,719,646		4,685,716	725,033,930

### PART 2 - CLAIMS INCURRED DURING THE YEAR

			^				7	^		40
	1	2	3	4	5	6	7	8	9	10
						Federal				
		Comprehensive		_		Employees	Title	Title		
		(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
	Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
Payments during the year:										
1.1 Direct	640,992,833	634,755,092	54,507	5,930,713					252,521	
1.3 Reinsurance ceded	4,621,119	4,319,808								
1.4 Net	636,371,714	630,435,284	54,507	5,930,713					(48,790)	
2. Paid medical incentive pools and bonuses	52,938	52,938								
3. Claim liability December 31, current year from Part 2A:										
3.1 Direct	67,236,844	66,518,204	27,464	256,176					435,000	
3.2 Reinsurance assumed										
3.3 Reinsurance ceded										
		66,518,204								
4. Claim reserve December 31, current year from Part 2D:	01,200,011	55,515,251								
4.1 Direct										
4.2 Reinsurance assumed										
4.3 Reinsurance ceded										
4.4 Net										
Accrued medical incentive pools and bonuses, current year										
Accrued inedical incentive pools and boriuses, current year     Net healthcare receivables (a)										
7. Amounts recoverable from reinsurers December 31, current year										
	4,030,727	4,030,727								
8. Claim liability December 31, prior year from Part 2A:	E4 04C 400	E4 E00 400	00.070	244.002					10,000	
8.1 Direct				·					10,000	
8.2 Reinsurance assumed										
8.3 Reinsurance ceded										
8.4 Net	51,946,408	51,598,466	23,679	314,263					10,000	
9. Claim reserve December 31, prior year from Part 2D:										
9.1 Direct										
9.2 Reinsurance assumed										
9.3 Reinsurance ceded										
9.4 Net										
10. Accrued medical incentive pools and bonuses, prior year	12,589	12,589								
11. Amounts recoverable from reinsurers December 31, prior year	656,712	656,712								
12. Incurred benefits:										
12.1 Direct	659,230,178	652,621,739	58,292	5,872,626					677,521	
12.2 Reinsurance assumed										
12.3 Reinsurance ceded	8,803,134	8,501,823							301,311	<u></u>
12.4 Net	650,427,044	644,119,916	58,292	5,872,626					376,210	
13. Incurred medical incentive pools and bonuses	103,466	103,466								

<sup>(</sup>a) Excludes \$......1,000,000 loans or advances to providers not yet expensed.

### PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

		1	2	3	4	5	6	7	8	9	10
			Compre-				Federal				
			hensive				Employees	Title	Title		
			(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Other	Other
		Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Health	Non-Health
1. F	Reported in Process of Adjustment:										
1	.1 Direct	12,930,622	12,889,022	766	40,834						
1	.2 Reinsurance assumed										
1	.3 Reinsurance ceded										
1	.4 Net	12,930,622	12,889,022	766	40,834						
2. I	ncurred but Unreported:										
2	2.1 Direct	54,189,589	53,512,549	26,698	215,342					435,000	
2	2.2 Reinsurance assumed										
2	2.3 Reinsurance ceded										
2	2.4 Net									435,000	
3. A	Amounts Withheld from Paid Claims and Capitations:			·						·	
	3.1 Direct	116,633	116,633								
	3.2 Reinsurance assumed										
3	3.3 Reinsurance ceded										
3	3.4 Net										
4. 1	TOTALS	,	,								
	.1 Direct	67.236.844	66.518.204	27.464	256,176					435.000	
	.2 Reinsurance assumed										
	.3 Reinsurance ceded										
	l.4 Net				256,176					435.000	

# UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

				Claim Reserve and Claim		5	6
		Clai	ims	Liability De	cember 31		
		Paid Durin	g the Year	of Curre	ent Year		
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	During the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (hospital and medical)	56,901,451	569,351,818		66,518,204	56,901,451	51,598,466
2.	Medicare Supplement	10,719	43,788		27,464		23,679
3.	Dental only	348,702	5,582,011		256,176	348,702	314,263
4.	Vision only						
5.	Vision only Federal Employees Health Benefits Plan Title XVIII - Medicare						
6.	Tido XXVIII IVIOdiodio						
7.	Title XIX - Medicaid						
8.	Other health	(288,637)	239,847		435,000	(288,637)	10,000
9.	Health subtotal (Lines 1 to 8)	56,972,234	575,217,464		67,236,844	56,972,234	51,946,408
10.	Health subtotal (Lines 1 to 8)  Healthcare receivables (a)	260,387	3,273,805			260,387	6,481,101
11.	Other non-health						
12.	Medical incentive pool and bonus amounts	52,938		13,489	49,628	66,427	12,589
13.	TOTALS (Lines 9 - 10 + 11 + 12)	56,764,785	571,943,659	13,489	67,286,472	56,778,274	45,477,896

<sup>(</sup>a) Excludes \$......1,000,000 loans or advances to providers not yet expensed.

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### **Grand Total**

#### Section A - Paid Health Claims

	Obtion A Tala Houlds Glaimo											
		Cumulative Net Amounts Paid										
	Year in Which Losses	1	2	3	4	5						
	Were Incurred	2008	2009	2010	2011	2012						
1.	Prior	128,921	128,996	129,066	129,076	129,076						
2.	2008	407,308	444,659	444,875	444,888	444,888						
3.	2009	X X X	400,264	444,537	444,467	444,440						
4.	2010	X X X	X X X	451,758	495,017	495,209						
5.	2011	X X X	X X X	XXX	493,467	550,326						
6.	2012	X X X	X X X	x x x	X X X	578,165						

#### Section B - Incurred Health Claims

	Oction E	, illouileu lie	aitii Giaiiii			
		Sum of Cumulati	ve Net Amount Paid a	nd Claim Liability, Cla	im Reserve and Medic	al Incentive Pool
			and Bonu	ses Outstanding at Er	nd of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	2008	2009	2010	2011	2012
1.	Prior	164,599	128,996	129,066	129,076	129,076
2.	2008	450,014	444,760	444,875	444,888	444,888
3.	2009	X X X	444,855	444,115	444,467	444,440
4.	2010	X X X	X X X	495,264	495,017	495,209
5.	2011	X X X	X X X	X X X	545,426	550,326
6.	2012	X X X	X X X	X X X	X X X	645,464

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2008	512,923	444,888	14,469	3.252	459,357	89.557			459,357	89.557
2.	2009	521,915	444,440	15,606	3.511	460,046	88.146			460,046	88.146
3.	2010	585,768	495,209	17,283	3.490	512,492	87.491			512,492	87.491
4.	2011	644,265	550,326	17,809	3.236	568,135	88.183			568,135	88.183
5.	2012	722,245	578,165	19,948	3.450	598,113	82.813	67,299	1,783	667,195	92.378

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### **Hospital and Medical**

#### Section A - Paid Health Claims

Oodion // Tala noalth olaine											
			Cun	nulative Net Amounts I	Paid						
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	2008	2009	2010	2011	2012					
1.	Prior	128,834	128,909	128,979	128,989	128,989					
2.	2008	403,039	440,190	440,405	440,418	440,418					
3.	2009	X X X	395,305	438,898	438,828	438,801					
4.	2010	X X X	X X X	444,246	486,906	487,098					
5.	2011	X X X	X X X	X X X	487,494	544,283					
6.	2012	X X X	X X X	X X X	X X X	572,299					

#### **Section B - Incurred Health Claims**

		- 1110a110a 110t				
		Sum of Cumulati			im Reserve and Medic	al Incentive Pool
			and Bonu	ises Outstanding at Er	nd of Year	
	Year in Which Losses	1	2	3	4	5
	Were Incurred	2008	2009	2010	2011	2012
1.	Prior	164,065	128,909	128,979	128,989	128,989
2.	2008	445,518	440,291	440,405	440,418	440,418
3.	2009	X X X	439,236	438,977	438,828	438,801
4.	2010	X X X	X X X	486,658	486,906	487,098
5.	2011	X X X	X X X	X X X	539,105	544,283
6.	2012	X X X	X X X	X X X	X X X	638,880

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2008	508,130	440,418	14,333	3.254	454,751	89.495			454,751	89.495
2.	2009	515,347	438,801	15,408	3.511	454,209	88.136			454,209	88.136
3.	2010	576,237	487,098	17,000	3.490	504,098	87.481			504,098	87.481
4.	2011	636,687	544,283	17,518	3.219	561,801	88.238			561,801	88.238
5.	2012	714,654	572,299	19,824	3.464	592,123	82.855	66,581	1,765	660,469	92.418

### PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### **Medicare Supplement**

#### Section A - Paid Health Claims

OUGHT TO HEAD TO WHITE											
			Cumulative Net Amounts Paid								
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	2008	2009	2010	2011	2012					
1.	Prior	(276)	(276)	(276)	(276)	(276)					
2.	2008	66	88	88	88	88					
3.	2009	X X X	67	88	88						
4.	2010	X X X	X X X	46	55	55					
5.	2011	X X X	X X X	X X X	56	66					
6.	2012	X X X	X X X	X X X	X X X	44					

#### Section B - Incurred Health Claims

Occion B - meanea ricatin olaims											
		Sum of Cumulati		nd Claim Liability, Cla		al Incentive Pool					
			and Bonu	ises Outstanding at Er	nd of Year						
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	2008	2009	2010	2011	2012					
1.	Prior	(162)	(276)	(276)	(276)	(276)					
2.	2008	75	88	88	88	88					
3.	2009	X X X	89	88	88	88					
4.	2010	X X X	X X X	63	55	55					
5.	2011	X X X	X X X	X X X	80	66					
6.	2012	X X X	X X X	X X X	X X X	71					

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2008	199	88	3	3.409	91	45.729			91	45.729
2.	2009	176	88	3	3.409	91	51.705			91	51.705
3.	2010	151	55		5.049	58	38.263			58	38.263
4.	2011	138	66	5	7.190	71	51.265			71	51.265
5.	2012	106	44	2	5.631	46	43.847	27		73	69.319

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

### **Dental Only**

#### Section A - Paid Health Claims

Oction 71 Tala manife											
			Cumulative Net Amounts Paid								
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	2008	2009	2010	2011	2012					
1.	Prior	288	288	288	288	288					
2.	2008	3,929	4,107	4,108	4,108	4,108					
3.	2009	X X X	4,817	5,476	5,476	5,476					
4.	2010	X X X	X X X	7,196	7,628	7,628					
5.	2011	X X X	X X X	XXX	5,852	6,201					
6.	2012	X X X	X X X	X X X	XXX	5,582					

#### Section B - Incurred Health Claims

Occion B - medited reduiti											
		Sum of Cumulati	ve Net Amount Paid a	nd Claim Liability, Cla	im Reserve and Medic	al Incentive Pool					
			and Bonu	ises Outstanding at Er	nd of Year						
	Year in Which Losses	1	2	3	4	5					
	Were Incurred	2008	2009	2010	2011	2012					
1.	Prior	610	288	288	288	288					
2.	2008	4,097	4,107	4,108	4,108	4,108					
3.	2009	X X X	5,454	4,975	5,476	5,476					
4.	2010	X X X	X X X	8,122	7,628	7,628					
5.	2011	X X X	X X X	X X X	6,166	6,201					
6.	2012	X X X	X X X	X X X	X X X	5,838					

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2008	4,422	4,108	125	3.043	4,233	95.726			4,233	95.726
2.	2009	6,187	5,476	192	3.506	5,668	91.611			5,668	91.611
3.	2010	8,822	7,628	262	3.434	7,890	89.435			7,890	89.435
4.	2011	6,633	6,201	175	2.827	6,376	96.130			6,376	96.130
5.	2012	6,260	5,582	179	3.203	5,761	92.026	256	15	6,032	96.355

12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XIX-Medicaid NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XIX-Medicaid NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XIX-Medicaid NONE

# PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### Other

#### Section A - Paid Health Claims

	GOOGIOTI A T AIA TIGATII											
		Cumulative Net Amounts Paid										
	Year in Which Losses	1	2	3	4	5						
	Were Incurred	2008	2009	2010	2011	2012						
1.	Prior	75	75	75	75	75						
2.	2008	274	274	274	274	274						
3.	2009	X X X	75	75	75	75						
4.	2010	X X X	X X X	270	428	428						
5.	2011	X X X	X X X	X X X	65	(224)						
6.	2012	X X X	x x x	x x x	X X X	240						

#### **Section B - Incurred Health Claims**

		111041104110							
		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool							
			and Bonu	ses Outstanding at Er	nd of Year				
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	2008	2009	2010	2011	2012			
1.	Prior	86	75	75	75	75			
2.	2008	324	274	274	274	274			
3.	2009	X X X	76	75	75	75			
4.	2010	X X X	X X X	421	428	428			
5.	2011	X X X	X X X	X X X	75	(224)			
6.	2012	X X X	X X X	X X X	X X X	675			

		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2008	172	274	8	2.920	282	163.953			282	163.953
2.	2009	205	75		4.000	78	38.049			78	38.049
3.	2010	558	428	18	4.253	446	79.964			446	79.964
4.	2011	807	(224)	111	(49.422)	(113)	(14.039)			(113)	(14.039)
5.	2012	1,225	240	(57)	(23.712)	183	14.946	435	3	621	50.701

# UNDERWRITING AND INVESTMENT EXHIBIT PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

		1	2	3	4	5	6	7	8	9
		Total	Compre- hensive (Hospital & Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Other
1.	Unearned premium reserves									
2.	Additional policy reserves (a)									
3.	Reserve for future contingent benefits									
4.	Reserve for rate credits or experience rating refunds (including									
	\$0 for investment income)	2,789,265	2,789,265							
5.	Aggregate write-ins for other policy reserves									
6.	TOTALS (Gross)									
7.	Reinsurance ceded									
8.	TOTALS (Net) (Page 3, Line 4)	2,789,265	2,789,265							
9.	Present value of amounts not yet due on claims									
10.	Reserve for future contingent benefits									
11.	Aggregate write-ins for other claim reserves									
12.	TOTALS (Gross)									
13.	Reinsurance ceded									
14.	TOTALS (Net) (Page 3, Line 7)									
	LS OF WRITE-INS									
0501.										
0502.										
0503.										
0598.	, , ,									
0599.	TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)									
1101.										
1102.										
1103.										
1198.	, , ,									
1199.	TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)									
/ \ I   I	dos ¢ O promium deficiones recorso									

(a) Includes \$.....0 premium deficiency reserve.

### **PART 3 - ANALYSIS OF EXPENSES**

		Claim Adjustme	ent Expenses	3	4	5
		1	2			
		Cost	Other Claim	General		
		Containment	Adjustment	Administrative	Investment	
		Expenses	Expenses	Expenses	Expenses	Total
1	Rent (\$1,334,880 for occupancy of own building)					
1.						
2.	Salaries, wages and other benefits					
3.	Commissions (less \$0 ceded plus \$0 assumed)					
4.	Legal fees and expenses					
5.	Certifications and accreditation fees					
6.	Auditing, actuarial and other consulting services			2,658,699		2,658,699
7.	Traveling expenses	50,159	105,150	730,803		886,112
8.	Marketing and advertising			2.820.383		2.820.383
9.	Postage, express and telephone	3.486	667.457	1.234.525		1.905.468
10.	Printing and office supplies	69 325	491 655	1 155 552		1 716 532
11.	Occupancy, depreciation and amortization					
12.	Equipment	16 772	16 022	82 122		115 816
13.	Cost or depreciation of EDP equipment and software	1 050 205	1 040 462	0 766 006		12 466 754
14.	Outsourced services including EDP, claims, and other services					
15.	Boards, bureaus and association fees					
16.	Insurance, except on real estate					
17.	Collection and bank service charges					
18.	Group service and administration fees					
19.	Reimbursements by uninsured plans			(1,205,538)		(1,205,538)
20.	Reimbursements from fiscal intermediaries					
21.	Real estate expenses	29,498	29,498	144,441		203,437
22.	Real estate taxes	, , , , , , , , , , , , , , , , , , ,	·	210.342		210.342
23.	Taxes, licenses and fees:					
20.	23.1 State and local insurance taxes			110 989		110 989
	23.2 State premium taxes					
	23.3 Regulatory authority licenses and fees					
	23.4 Payroll taxes					
	23.5 Other (excluding federal income and real estate taxes)					
24.	Investment expenses not included elsewhere					
25.	Aggregate write-ins for expenses					
26.	TOTAL Expenses Incurred (Lines 1 to 25)					
27.	Less expenses unpaid December 31, current year		1,783,713	9,601,288		11,385,001
28.	Add expenses unpaid December 31, prior year		1,550,816	8,144,221		9,695,037
29.	Amounts receivable relating to uninsured plans, prior year			1,228		1,228
30.				5,820		5,820
31.	TOTAL Expenses Paid (Lines 26 minus 27 plus 28 minus 29 plus			-,		.,
•	30)	9,605,670	13 589 396	79,885,452	558,947	103,639,465
DETAI	LS OF WRITE-INS	5,000,070	10,000,000	10,000,102		100,000, 100
2501.	LO OF THATE-INO					
2501. 2502.						
2503.						
2598.	Summary of remaining write-ins for Line 25 from overflow page					
2599.	TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)					

# **EXHIBIT OF NET INVESTMENT INCOME**

			1	2
			Collected	Earned
		[	During Year	During Year
1.	U.S. Government bonds	(a)	32,590	31,966
1.1	Bonds exempt from U.S. tax			
1.2	Other bonds (unaffiliated)			
1.3	Bonds of affiliates			
2.1	Preferred stocks (unaffiliated)	(b)	2,083	2,083
2.11	Preferred stocks of affiliates	(b)		
2.2	Common stocks (unaffiliated)		932,056	932,302
2.21	Common stocks of affiliates			
3.	Mortgage loans	(c)		
4.	Real estate			
5.	Contract loans	' '		
6.	Cash, cash equivalents and short-term investments			
7.	Derivative instruments	1 ' '		
8.	Other invested assets			
9.	Aggregate write-ins for investment income	1		
10.	Total gross investment income			
11.	Investment expenses			
12.	Investment taxes, licenses and fees, excluding federal income taxes			107
13.	Interest expense			
14.	Depreciation on real estate and other invested assets			, ,
15.	Aggregate write-ins for deductions from investment income			1 1 7
16.	Total deductions (Lines 11 through 15)			
10. 17.	Net Investment income (Line 10 minus Line 16)			
	LS OF WRITE-INS			3,133,433
0901.	LO OF WRITE-ING	1		
0902.				
)902. )903.				
	Cummany of remaining write ine for Line O from everflow nego	1		
)998.	Summary of remaining write-ins for Line 9 from overflow page			
)999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)			
1501.				
1502.				
1503.	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
1598.	Summary of remaining write-ins for Line 15 from overflow page			
1599.	TOTALS (Lines 1501 through 1503 plus 1598) (Line 15, above)			
o) Inclu c) Inclu d) Inclu e) Inclu ) Inclu g) Inclu	ides \$194,482 accrual of discount less \$497,248 amortization of premium and less \$226,40 adds \$0 accrual of discount less \$	accri accri cumb accri	ued dividends o ued interest on rances. ued interest on	on purchases. purchases. purchases.
n) Inclu	egated and Separate Accounts.  ides \$0 interest on surplus notes and \$0 interest on capital notes.  ides \$277,367 depreciation on real estate and \$0 depreciation on other invested assets.			

EXHIBIT OF CAPITAL GAINS (LOSSES)

	EXHIBIT O	F CAPITAL G	AINS (LOSSI	ES)		
		1	2	3	4	5
				Total Realized		Change in
		Realized Gain		Capital Gain	Change in	Unrealized Foreigr
		(Loss) on Sales	Other Realized	(Loss)	Unrealized Capital	Exchange Capital
		or Maturity	Adjustments	(Columns 1 + 2)	Gain (Loss)	Gain (Loss)
1.	U.S. Government bonds	(15,892)		(15,892)		
1.1	Bonds exempt from U.S. tax					
1.2	Other bonds (unaffiliated)	3,437,464		3,437,464	(11,327)	
1.3	Bonds of affiliates					
2.1	Preferred stocks (unaffiliated)	20,868		20,868		
2.11	Preferred stocks of affiliates					
2.2	Common stocks (unaffiliated)					
2.21	Common stocks of affiliates				(2,033,857)	
3.	Mortgage loans					
4.	Real estate					
5.	Contract loans					
6.	Cash, cash equivalents and short-term investments					
7.	Derivative instruments					
8.	Other invested assets				(336,827)	
9.	Aggregate write-ins for capital gains (losses)				, , ,	
10.	Total capital gains (losses)	3,550,150		3,550,150	1,191,262	
DETA	ILS OF WRITE-INS					
0901.						
0903.						
0998.	Summary of remaining write-ins for Line 9 from overflow page					
	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)					

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

EXHIBIT OF NONADMITTED ASSETS

		1	2	3
				Change in Total
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)			
2.	Stocks (Schedule D):			
	2.1 Preferred stocks			
	2.2 Common stocks			
3.	Mortgage loans on real estate (Schedule B):			
	3.1 First liens	l l		
	3.2 Other than first liens			
4.	Real estate (Schedule A):			
	4.1 Properties occupied by the company			
	4.2 Properties held for the production of income			
	4.3 Properties held for sale			
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part	: 2) and short-term		
	investments (Schedule DA)			
6.	Contract loans			
7.	Derivatives (Schedule DB)			
8.	Other invested assets (Schedule BA)			
9.	Receivables for securities			
10.	Securities lending reinvested collateral assets (Schedule DL)			
11.	Aggregate write-ins for invested assets			
12.	Subtotals, cash and invested assets (Lines 1 to 11)			
13.	Title plants (for Title insurers only)			
14.	Invested income due and accrued			
15.	Premium and considerations:			
13.	15.1 Uncollected premiums and agents' balances in the co	aurea of collection 1 226	5 101	3 066
	15.2 Deferred premiums, agents' balances and installmen			
	•			
	not yet due			
10	· ·			
16.	Reinsurance:			
	16.1 Amounts recoverable from reinsurers			
	16.2 Funds held by or deposited with reinsured companies			
	16.3 Other amounts receivable under reinsurance contract			
17.	Amounts receivable relating to uninsured plans			
18.1	Current federal and foreign income tax recoverable and interest			
18.2	Net deferred tax asset			
19.	Guaranty funds receivable or on deposit			
20.	Electronic data processing equipment and software			
21.	Furniture and equipment, including health care delivery asset			
22.	Net adjustment in assets and liabilities due to foreign exchange	ge rates		
23.	Receivables from parent, subsidiaries and affiliates			
24.	Health care and other amounts receivable		5,532,558	2,722,159
25.	Aggregate write-ins for other than invested assets		11,001,157	183,421
26.	Total assets excluding Separate Accounts, Segregated Accounts			
	Accounts (Lines 12 to 25)		43.932.712	3.985.450
27.	From Separate Accounts, Segregated Accounts and Protecte			
28.	Total (Lines 26 and 27)			
	LS OF WRITE-INS	,		,,,,,,,,,,
1101.				
1102.				
1103.				
1198.	Summary of remaining write-ins for Line 11 from overflow page			
1190.	TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above			
2501.	Inangible Assets	7 000 404	7 024 070	/EE 224\
	Automobiles			
2502.				
2503.	Prepaid Expenses			1
2598.	Summary of remaining write-ins for Line 25 from overflow pag			
2599.	TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above	9) 10,817,736	11,001,157	J 183,421

# **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

			Tota	al Members at Er	nd of		6
		1	2	3	4	5	Current Year
		Prior	First	Second	Third	Current	Member
	Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
1.	Health Maintenance Organizations						
2.	Provider Service Organizations						
3.	Preferred Provider Organizations	203,612	216,231	218,941	219,756	224,418	2,608,224
4.	Point of Service						
5.	Indemnity Only	65	63	63	70	69	783
6.	Aggregate write-ins for other lines of business						
7.	TOTAL				219,826	224,487	2,609,007
DETAI	LS OF WRITE-INS						
0601.							
0602.							
0603.							
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)						

#### 1. Summary of Significant Accounting Policies

#### A. Accounting Practices

The accompanying financial statements of PacificSource Health Plans (the "Company" or "PacificSource") have been prepared in conformity with accounting practices prescribed or permitted by the state of Oregon for determining and reporting the financial conditions and results of operations of an insurance company for determining its solvency under Oregon Insurance law. The National Association of Insurance Commissioners ("NAIC") Accounting Practices and Procedures Manual, ("NAIC SAP") has been adopted as a component of prescribed or permitted practices by the state of Oregon.

A reconciliation of the Company's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of Oregon is shown below:

		State of Domicile	2012	2011
NET	INCOME			
(1)	State basis (Page 4, Line 32, Columns 2 & 3)	OR	(25,935,955)	10,919,668
(2)	State Prescribed Practices that increase/(decrease) NAIC SAP:			
(201)				
(299)	Total		0	0
(3)	State Permitted Practices that increase/(decrease) NAIC SAP:			
(301)				
(399)	Total		0	0
(4)	NAIC SAP (1-2-3=4)		(25,935,955)	10,919,668
SURI	PLUS			
(5)	State basis (Page 3, Line 33, Columns 3 & 4)	OR	109,776,825	125,718,050
(6)	State Prescribed Practices that increase/(decrease) NAIC SAP:			
(601)				
(699)	Total		0	0
(7)	State Permitted Practices that increase/(decrease) NAIC SAP:			
(701)				
(799)	Total		0	0
(8)	NAIC SAP (5-6-7=8)		109,776,825	125,718,050

#### B. Use of Estimates in the Preparation of the Financial Statements.

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

#### C. Accounting Policy

- (1) Short-term investments are stated at amortized cost.
- (2) Bonds are stated at amortized cost using the scientific interest method.
- (3) Common stock is stated at market value except that investment in stocks of uncombined subsidiaries and affiliates in which PacificSource has an interest of 20% or more are carried on the equity basis.
- (4) The Company had no preferred stock.
- (5) The Company had no mortgage loans.

- (6) Loan-backed securities designated with a NAIC 1 or 2 are reported at amortized cost. Loan-backed securities with NAIC designations of 3 through 6 are reported at the lower of amortized cost or fair value.
- (7) The Company carries the investment in PacificSource Community Health Plans, Inc. (PCHP) at statutory equity. The Company carries its non-insurance company subsidiaries, controlled and affiliated companies at GAAP equity in accordance with statutory accounting principles.
- (8) The Company carries investments in joint ventures, partnership, and limited liability companies based on the underlying GAAP equity of the investee.
- (9) The Company had no derivatives.
- (10) The Company does not utilize anticipated investment income as a factor in the premium deficiency calculation.
- (11) Unpaid losses and loss adjustment expenses include amounts determined from claims estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed and any adjustments are reflected in the period determined.
- (12) The Company's capitalization policy has not changed.
- (13) The Company's pharmaceutical rebate receivables are estimated based on a historical percentage of gross pharmaceutical claims methodology.

#### 2. Accounting Changes and Corrections of Errors

None

#### 3. Business Combinations and Goodwill

- A. Statutory Purchase Method None
- B. Statutory Merger None
- C. Assumption Reinsurance None
- D. Impairment Loss None

#### 4. Discontinued Operations

None

#### 5. Investments

- A. Mortgage Loans, including Mezzanine Real Estate Loans None
- B. Debt Restructuring None
- C. Reverse Mortgages None
- D. Loan-Backed Securities
  - (1) Prepayment assumptions for single class and multi-class mortgage-backed/asset-backed securities were obtained from third party data source.
  - (2) There are no other-than-temporary impairments on any Loan-Backed Securities.
  - (3) There are no other-than-temporary impairments on any Loan-Backed Securities.

- (4) All impaired securities (fair value is less than cost or amortized cost) for which an other-than-temporary impairment has not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains):
- a. The aggregate amount of unrealized losses:

Less than 12 months
 12 Months or Longer
 \$(24,002)
 \$(342)

b. The aggregate related fair value of securities with unrealized losses:

Less than 12 months
 12 Months or Longer
 \$426,030
 \$124,111

- (5) There are no impaired securities for which an other-than-temporary impairment was not recognized in earnings as a realized loss.
- E. Repurchase Agreements and/or Securities Lending Transactions None
- F. Real Estate None
- G. Low-income housing tax credits (LIHTC) None

#### 6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company does not have any Joint Ventures, Partnerships and Limited Liability Companies that exceed 10% of the admitted assets.
- B. The Company does not have any impaired Joint Ventures, Partnerships and Limited Liability Companies.

#### 7. Investment Income

- A. All investment income due and accrued with amounts that are over 90 days past due with the exception of mortgage loans in default are excluded from surplus.
- B. The Company had no investment income due and accrued excluded from surplus.

#### 8. Derivative Instruments

None

#### 9. Income Taxes

A. The components of the net deferred tax asset/(liability) at December 31 are as follows:

1.

	Description		12/31/2012			12/31/2011			Change	
		1	2	3	4	5	6	7	8	9
				(Col. 1 + 2)			(Col. 4 + 5)	(Col. 1 - 4)	(Col. 2 - 5)	(Col. 7 + 8)
		Ordinary	Capital	Total	Ordinary	Capital	Total	Ordinary	Capital	Total
a.	Gross Deferred Tax Assets	\$17,000,000	\$1,300,000	\$18,300,000	\$8,600,000	\$2,300,000	\$10,900,000	\$8,400,000	\$(1,000,000)	\$7,400,000
b.	Statutory Valuation Allowance Adjustments							\$-	\$-	\$-
c.	Adjusted Gross Deferred Tax Assets (1a – 1b)	\$17,000,000	\$1,300,000	\$18,300,000	\$8,600,000	\$2,300,000	\$10,900,000	\$8,400,000	\$(1,000,000)	\$7,400,000
d.	Deferred Tax Assets Non- admitted	\$9,200,000	100,000	\$9,300,000	1,500,000	2,300,000	\$3,800,000	\$7,700,000	\$(2,200,000)	\$5,500,000
e.	Subtotal Net Admitted Deferred Tax Asset (1c – 1d)	\$7,800,000	1,200,000	\$9,000,000	\$7,100,000		\$7,100,000	\$700,000	\$1,200,000	\$1,900,000
f.	Deferred Tax Liabilities	\$ 2,600,000	\$800,000	\$3,400,000	\$100,000	-	\$100,000	\$2,500,000	\$800,000	\$3,300,000
g.	Net Admitted Deferred Tax Asset/(Net Deferred Tax Liability) (1e – 1f)	\$5,200,000	\$400,000	\$5,600,000	\$7,000,000	\$-	\$7,000,000	\$(1,800,000)	\$400,000	\$(1,400,000)

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

# **Notes to Financial Statements**

2.

	Description		12/31/2012			12/31/2011			Change	
		1	2	3	4	5	6	7	8	9
				(Col. 1 + 2)			(Col. 4 +	(Col. 1 – 4)	(Col. 2 – 5)	(Col. 7 + 8)
		Ordinary	Capital	Total	Ordinary	Capital	5) Total	Ordinary	Capital	Total
a.	Federal Income Taxes Paid In Prior									
	Years Recoverable Through Loss									
	Carrybacks	\$2,400,000	\$200,000	\$2,600,000	\$2,700,000		\$2,700,000	\$(300,000)	\$200,000	\$(100,000)
b	Adjusted Gross Deferred Tax Assets									
	Expected To Be Realized (Excluding									
	The Amount Of Deferred Tax Assets									
	From 2a Above) After Application of the									
	Threshold Limitation (The Lesser of 2b1									
	and 2b2 below)	\$2,800,000	\$200,000	\$3,000,000	\$4,300,000		\$4,300,000	\$(1,500,000)	\$200,000	\$(1,300,000)
b1.	Adjusted Gross Deferred Tax Assets									
	Expected to be Realized Following the									
	Balance Sheet Date	\$2,800,000	\$200,000	\$3,000,000	\$4,300,000		\$4,300,000	\$(1,500,000)	\$200,000	\$(1,300,000)
b2.	Adjusted Gross Deferred Tax Assets									
	Allowed per Limitation Threshold	XXX	XXX		XXX	XXX		XXX	XXX	
c.	Adjusted Gross Deferred Tax Assets									
	(Excluding The Amount Of Deferred									
	Tax Assets From 2a and 2b Above)									
	Offset by Gross Deferred Tax Liabilities	\$2,600,000	\$800,000	\$3,400,000	\$ 100,000		\$100,000	\$2,500,000	\$800,000	\$3,300,000
d.	Deferred Tax Assets Admitted as the									
1	result of application of SSAP No. 101						l			
	Total $(2a+2b-2c)$	\$7,800,000	\$1,200,000	\$9,000,000	\$7,100,000		\$7,100,000	\$700,000	\$1,200,000	\$1,900,000

3.

	Description	2012	2011
a.	Ratio Percentage Used To Determine Recovery Period And		
	Threshold Limitation Amount	283%	391%
b.	Amount Of Adjusted Capital And Surplus Used To Determine		
	Recovery Period And Threshold Limitation in 2(b)2 Above	\$100,613,830	\$116,956,773

4.

Γ	Description			12/31/2012		12/31/2011				Change		
			1	2	3	4	5	6	7	8	9	
					(Col. 1				(Col. 1 -			
					+ 2)			(Col. 4 +	4)	(Col. 2 – 5)	(Col. 7 +	
			Ordinary	Capital	Total	Ordinary	Capital	5) Total	Ordinary	Capital	8) Total	
			Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent	
	Impact	of Tax Planning Strategies										
	a.	Adjusted Gross DTAs (% of										
		Total Adjusted Gross DTAs)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	b.	Net Admitted Adjusted Gross										
		DTAs (% of Total Net										
		Admitted Adjusted Gross										
		DTAs)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	

c. Does the Company's tax-planning strategies include the use of reinsurance? (Yes / No) Nn

B. Regarding deferred tax liabilities that are not recognized: Not Applicable

C. Current income taxes incurred consist of the following major components:

	D : ::	1	2	2
	Description	1	2	(Col. 1 2)
		12/31/2012	12/31/2011	(Col. 1 – 2) Change
1.	Current Income Tax	12/31/2012	12/31/2011	Change
	Federal	\$(882,881)	\$2,947,185	\$(3,830,066)
a. b.	Foreign	\$(002,001)	\$2,947,163	\$(3,830,000)
	Subtotal	\$(882,881)	\$2,947,185	\$(3,830,066)
c. d.	Federal income tax on net capital gains	\$700,000	\$2,947,163	\$(3,830,000)
e.	Utilization of capital loss carry-forwards	\$700,000		
f.	Other			
	Federal and foreign income taxes incurred	\$(182,881)	\$2,947,185	\$(3,830,066)
g. 2.	Deferred Tax Assets:	\$(102,001)	\$2,947,103	\$(3,830,000)
	Ordinary			
a. 1.	Discounting of unpaid losses	\$300,000	300,000	
2.	Unearned premium reserve	\$300,000	300,000	
3.	Policyholder reserves			
4.	Investments			
5.	Deferred acquisition costs			
6.	Policyholder dividends accrual			
7.	Fixed assets	\$2,200,000	1,800,000	\$400,000
8.	Compensation and benefits accrual	\$800,000	1,000,000	\$(200,000)
9.	Pension accrual	\$3,500,000	900,000	\$2,600,000
10.	Receivables – nonadmitted	\$1,000,000	1,500,000	\$2,000,000
11.	Net operating loss carry-forward	\$2,500,000	1,500,000	\$2,500,000
12.	Tax credit carry-forward	\$4,900,000	1,600,000	\$3,300,000
13.	Other (including items < 5% of total ordinary tax	\$4,900,000	1,000,000	\$3,300,000
13.	assets)	\$1,800,000	1,500,000	300,000
99.	Subtotal	\$17,000,000	\$8,600,000	\$8,400,000
b.	Statutory valuation allowance adjustment	\$17,000,000	\$6,000,000	\$6,400,000
c.	Nonadmitted	\$9,200,000	\$1,500,000	\$7,700,000
d.	Admitted ordinary deferred tax assets (2a99 – 2b –	\$7,200,000	\$1,500,000	\$7,700,000
u.	2c)	\$7,800,000	\$7,100,000	\$700,000
e.	Capital:	4.,000,000	4,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4,00,000
1.	Investments	\$1,300,000	2,100,000	\$(800,000)
2.	Net capital loss carry-forward	. , , ,	200,000	\$(200,000)
3.	Real estate			
4.	Other (including items < 5% of total capital tax			
	assets)			
99.	Subtotal	\$1,300,000	\$2,300,000	\$(1,000,000)
f.	Statutory valuation allowance adjustment			
g.	Nonadmitted	\$100,000	\$2,300,000	\$(2,200,000)
h.	Admitted capital deferred tax assets (2e99 – 2f –	·		
	2g)	\$1,200,000		\$1,200,000
i.	Admitted deferred tax assets (2d + 2h)	\$9,000,000	\$7,100,000	\$1,900,000
3.	Deferred Tax Liabilities:			
a.	Ordinary			
1.	Investments			
2.	Fixed assets			
3.	Deferred and uncollected premium			
4.	Policyholder reserves			
5.	Other (including items < 5% of total ordinary tax			
	liabilities)	\$2,600,000	\$100,000	\$2,500,000
99.	Subtotal	\$2,600,000	\$100,000	\$2,500,000
b.	Capital:			
1.	Investments	\$800,000		\$800,000
2.	Real estate			
3.	Other (including items < 5% of total capital tax			
	liabilities)			
99.	Subtotal	\$800,000	<u>.</u>	\$800,000
C.	Deferred tax liabilities (3a99 + 3b99)	\$3,400,000	\$100,000	\$3,300,000
4.	Net deferred tax assets/liabilities (2i – 3c)	\$5,600,000	\$7,000,000	\$(1,400,000)

D. There is no significant difference in the provision for federal income taxes from that which would be obtained by applying the statutory federal income tax rate to income before income taxes.

#### ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

### **Notes to Financial Statements**

E. Operating Loss and Tax Credit Carryforwards and Protective Tax Deposits

(1)	NOL Carryovers	
a	NO NOL Carryover	\$7,300,000
b	Charitable contribution carryover is	3,200,000
c	AMT credit carryover is	4,900,000
d	Capital loss Carryover	0
(2)	Income tax available for recoupment in future years	\$2,920,007
(3)	Deposits admitted under Sec 6603 of IRC	\$0

#### F. Consolidated Federal Income Tax Return

- The Company's federal income tax return is consolidated with the following entities:
  PacificSource Administrators, Inc. (PSA), Primary Health, Inc (PHI), PacificSource Community Solutions, Inc. (PCS), Primary Health, Inc.(PHI) and PacificSource Community Health Plans, Inc. (PCHP).
- (2) The Company will file a consolidated return with the entities noted above. The allocation methodology applies the projected consolidated group income tax rate to the entities based on Net Income Before Taxes.

#### G. Federal or Foreign Federal Income Tax Loss Contingencies

The Company does not have any tax loss contingencies for which it is reasonably possible that the total liability will significantly increase within twelve months of the reporting date.

#### 10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

#### A, B, & C

PacificSource owns 100% of the stock of three subsidiary corporations. These entities are PacificSource Administrators, Inc (PSA), Primary Health, Inc (PHI), and PacificSource Community Health Plans, Inc. (PCHP).

On November 30, 2011, PacificSource sold its 100% ownership interest in Trusteed Plans Services Corporation (TPSC). The sale was for \$1 million in cash and \$300,000 in Notes Receivable, for a total sale price of \$1.3 million.

The Company provides a range of management and administrative services to PSA through an administrative serves agreement (ASA). Total PSA expenses recognized through the ASA was \$3,685,923 during 2012 and \$4,287,600 during 2011.

The Company provides a range of management and administrative services to PCHP through an ASA. Total PCHP expenses recognized through the ASA was \$11,633,544 during 2012 and \$10,349,100 during 2011.

The Company provides a range of management and administrative services to Idaho Physicians Network, Inc. (IPN), a corporation 60% owned by PHI, through an ASA. Total IPN expenses recognized through the ASA was \$2,565,300 during 2012 and \$2,478,522 during 2011.

#### D. Amounts Due from or to Related Parties –

	12/31/2012	12/31/2011
Amounts Due to Affiliates:		
Primary Health, Inc		\$61,605
PacificSource Administrators, Inc		\$802,674
Amounts Due from Affiliates:		
Idaho Physicians Network, Inc.	\$359,436	\$194,994
PacificSource Administrators, Inc	\$738,217	
Primary Health, Inc	\$54,545	
PacificSource Community Health Plans, Inc.	\$1,046,109	\$978,847

PCHP issued a \$20,000,000 promissory note to the Company on October 25, 2010 with a 5 year term and 2.7% interest rate. The Company paid back the remaining balance of \$1,837,838 principal of the note and \$9,736 interest on the note in 2012. Total interest incurred on the Note in 2012 was \$8,270.

- E. Guarantees PacificSource guarantees to PSA a note payable with a 15 year amortization schedule, which had a balance of \$1,084,642 and \$1,249,862 at December 31, 2012 and 2011, respectively.
- F. Material management contracts See note a c above for administrative services contracts that exist between PacificSource and subsidiary entities.

#### ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

### **Notes to Financial Statements**

G. Common Control - The Company owns 100% of the outstanding shares of PacificSource Community Health Plans, Inc., an Oregon domiciled stock insurance company and its wholly owned subsidiaries PacificSource Community Solutions, Inc., Clear One Life and Health, LLC, and Clear Choice Properties, LLC. In addition, the Company owns 100% of the shares of PSA and PHI. PHI owns 60% of the outstanding shares of IPN; an Idaho based for-profit non-insurance entity.

To the best of our knowledge, the existence of the control relationship and the related company transactions have not resulted in the operating results or the financial position of the reporting entity being significantly different from those that would have been obtained if the entities were autonomous.

- H. Deductions in Value There have been no deductions in value between affiliated companies.
- I. SCA that exceed 10% of Admitted Assets The investment in PCHP exceeds 10% of net admitted assets.
  - 1. PacificSource owns 100% of the investment in PCHP, a US insurance corporation domiciled in Oregon. In accordance with SSAP No. 97 Section 8.b.ii, the investment is recorded based on the US statutory equity of the investee.
  - 2. There is no quoted market price available for the investment in PCHP.
  - 3. PCHP has total assets and liabilities of \$70,426,166 and \$26,417,247 respectively. Total equity in the entity is approximately \$44,008,919. Net loss for 2012 was \$(4,113,176).
  - 4. None
  - 5. None
- J. Impaired SCAs The Company did not recognize any impairment write down for its investments in Subsidiary, Controlled, or Affiliated Companies during the statement period.
- K. Foreign Subsidiary None
- L. Downstream Noninsurance Holding Company None

#### 11. Debt

#### A. Debt

- (1) The Company entered into a bank revolving line of credit agreement. The credit line is for an amount up to \$40,000,000. The Company has \$8,091,920 liability for borrowed money under this agreement as of December 31, 2012. Interest is computed at 1% above Daily One Month LIBOR. Accordingly, the loan currently accrues interest at an annualized rate of 1.25%. The outstanding principal balance of the loan is collateralized by an investment account held at Wells Capital Management. The outstanding principal balance, if any, of the Note is due and payable in full on August 1, 2013. Total interest expense as of December 31, 2012 is \$84,053.
- (2) Effective October 25, 2010, PacificSource entered into a loan with PCHP in the amount of \$20,000,000, with a 5 year term and 2.7% interest rate. The Company paid back the remaining balance of \$1,837,838 principal of the note and \$9,736 interest on the note in 2012. Total interest incurred on the Note in 2012 was 8,270.
- B. FHLB (Federal Home Loan Bank) Agreements None

# 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans.

#### A. Defined Benefit Plan

PacificSource sponsors a non-contributory defined benefit pension plan covering U.S. employees. As of December 31, 2012, PacificSource accrued expenses related to the plan in accordance with actuarially determined amounts with an offset to the pension cost accrual for the incremental asset amortization.

A summary of assets, obligations and assumptions of the Pension Plan is as follows at December 31, 2012 and 2011:

	Description	Pension	Benefits	Other Benefits		
		2012	2011	2012	2011	
1.	Change in benefit obligation					
A.	Benefit obligation at beginning of year	\$30,317,898	\$20,565,252	\$0	\$0	
B.			2,691,623	0	0	
C.	Interest cost	\$1,387,128	1,254,709	0	0	
D.	Contribution by plan participants		0	0	0	
E.	Actuarial gain (loss)	6,538,224	6,162,073	0	0	
F.	Foreign currency exchange rate changes		0	0	0	
G.	Benefits paid	(1,001,370)	(355,759)	0	0	
H.	Plan amendments	(8,090,897)	0	0	0	
I.	Business combinations, divestitures,			0	0	
	curtailments, settlements and special					
	termination benefits		0			
J.	Benefit obligation at end of year	\$32,291,157	\$30,317,898	\$0	\$0	
2.	Change in plan assets					
A.	Fair value of plan assets at beginning of year	\$25,603,787	\$21,450,314	\$0	\$0	
B.	Actual return on plan assets	3,043,607	9,232	0	0	
C.	Foreign currency exchange rate changes	, ,	0	0	0	
D.	Employer contribution	2,000,000	4,500,000	0	0	
E.	Plan participants' contributions	, ,	0	0	0	
F.	Benefits paid	(1,001,370)	(308,539)	0	0	
G.	Business combinations, divestitures and	( ) /	(47,220)	0	0	
	settlements		( ' ', ' ')			
H.	Fair value of plan assets at end of year	\$29,646,024	\$25,603,787	\$0	\$0	
3.	Funded status					
A.	Unamortized prior service cost		\$(1,138,447)	\$0	\$0	
B.	Unrecognized net gain or (loss)	10,209,471	14,134,946	\$0	\$0	
C.	Remaining net obligation or net asset at initial	, ,	, ,			
	date of application	\$0	\$0	\$0	\$0	
D.	Prepaid assets or accrued liabilities	\$7,564,338	\$8,282,388	\$0	\$0	
E.	Intangible asset	\$0	\$0	\$0	\$0	
4.	Accumulated benefit obligation for vested					
	employees and partially vested employees to					
	the extent vested	\$28,352,972	\$21,866,597	\$0	\$0	
5.	Benefit obligation for non-vested employees					
A.	Projected pension obligation	\$3,938,185	\$8,451,301	\$0	\$0	
B.	Accumulated benefit obligation	\$3,938,185		\$0	\$0	
6.	Components of net periodic benefit cost					
A.	Service cost	3,140,174	2,691,623	0	0	
B.	Interest cost	1,387,128	1,254,709	0	0	
C.	Expected return on plan assets	(1,905,861)	(1,612,260)	0	0	
D.	Amortization of unrecognized transition		/			
	obligation or transition asset	0	0	0	0	
E.	Amount of recognized gains and losses	1,235,056	868,361	0	0	
F.	Amount of prior service cost recognized	(165,472)	(165,472)	0	0	
G.	Amount of gain or loss recognized due to a		, , ,			
	settlement or curtailment	(972,975)	0	0	0	
H.	Total net periodic benefit cost	\$2,718,050	\$3,036,961	\$0	\$0	
		<i>\$=</i> ,,10,000	\$2,000,001	ΨΟ	ΨΟ	

	Description	Amount			
7.	The amount included in unassigned funds (surplus) for the period arising from a				
	change in the additional minimum pension liability recognized				

	Description	2012	2011
		Amount	Amount
8.	Weighted-average assumptions used to determine net period benefit cost as of Dec. 31:		
A.	Weighted average discount rate	4.20%	5.50%
B.	Expected long-term rate of return on plan assets	6.31%	7.25%
C.	Rate of compensation increase	0.00%	3.50%
	Weighted average assumptions used to determine projected benefit obligations as of Dec. 31:		
D.	Weighted average discount rate		
E.	Rate of compensation increase		

- (9) PacificSource has an agreement to provide Medicare Supplement coverage for one of its retired officers for life. A liability in the amount of \$10,379 to cover this obligation has been included on Page 3, Line 23. The liability has been determined by applying IRS life expectancy tables to a combined annual premium of \$1,723.
- (10) (11) Post retirement benefits are limited to a Medicare supplement plan as described in the paragraph (9) above. Amounts are immaterial and no significant changes from prior year.

				Target A	llocation
	Description	2012 %	2011 %	Low %	High %
12.	The defined benefit pension plan asset allocation as of the measurement date, and the target asset allocation, presented as a percentage of total plan assets were as follows:				
A.	Debt Securities	38%	35%		38%
B.	Equity Securities	49%	45%		50%
C.	Real Estate	3%	13%		2%
D.	Other	10%	7%		10%
E.	TOTAL	100%	100%		100%

	Description	Amount
13.	The following estimated future payments, which reflect expected future service, as	
	appropriate, are expected to be paid in the years indicated:	
A.	2013	873,375
B.	2014	1,145,438
C.	2015	2,448,194
D.	2016	820,626
E.	2017	1,056,425
F.	Thereafter Total	19,374,347

- (14) The Company does not have any regulatory contribution requirements for 2012.
- (15) (19) Not applicable.
- B. Defined Contribution Plans

PacificSource employees are offered the opportunity to participate in a 401(k) plan. The Company matches elective salary deferrals. The Company's contribution for this plan was \$809,602 and \$752,061 for 2012 and 2011, respectively. At December 31, 2012, the fair value of the plan assets was \$27,174,617.

- C. Multi-Employer Plan None
- D. Consolidated/Holding Company Plans None
- E. Post-Employment Benefits and Compensated Absences None
- F. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) None

#### 13. Capital and Surplus, Dividend Restrictions and Quasi-Reorganizations

- (1) The Company has no common stock issued or outstanding.
- (2) The Company has no preferred stock issued or outstanding.

#### ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

### **Notes to Financial Statements**

- (3) Since the Company is not a stock company, this question is not applicable.
- (4) The Company does not issue dividends.
- (5) There were no restrictions placed on the Company's surplus.
- (6) There were no restrictions placed on the Company's surplus, including for whom the surplus is being paid.
- (7) The Company has no advances to surplus not repaid.
- (8) The Company held no stock.
- (9) There were no changes to the balances of any special surplus funds from the prior year.
- (10) Portion of unassigned funds represented or reduced by unrealized gains or losses is \$160,868.
- (11) The Company did not issue any surplus debentures or similar obligations.
- (12) and (13) There have been no quasi-reorganizations.

#### 14. Contingencies

#### A. Contingent Commitments:

(1) Total SSAP No. 97, Investments in Subsidiary, Controlled and Affiliated Entities, A Replacement of SSAP No. 88, and SSAP No. 48, Joint Ventures, Partnerships and Limited Liability Company contingent liabilities: \$1,084,642.

(2)				
1	2	3	4	5
			Maximum	
			potential amount	
			of future	
			payments	
	Liability		(undiscounted)	
	recognition of		the guarantor	
	guarantee.		could be	
	(Include amount		required to make	
	recognized at		under the	
	inception. If no	Ultimate	guarantee. If	
	initial	financial	unable to	
	recognition,	statement	develop an	
	document	impact if action	estimate, this	
	exception	under the	should be	Current status of payment or performance
Nature and circumstances of guarantee and key	allowed under	guarantee is	specifically	risk of guarantee. Also provide additional
attributes, including date and duration of agreement.	SSAP No. 5R.)	required.	noted.	discussion as warranted.
Guarantor the payment of a note of PacificSournce	SSAP 5R	Investment in	. , ,	PacificSource Administrators, Inc. is
Administrators, Inc.	Paragraph 16f	SCA		current with all payment terms.
Total			\$1,084,642	XXX

(3)

	Description	Amount
a.	Aggregate Maximum Potential of Future Payments of All Guarantees	
	(undiscounted) the guarantor could be required to make under guarantees. (Should	
	equal total of Column 4 for (2) above)	\$1,084,642
b.	Current Liability Recognized in F/S:	
1.	Noncontingent Liabilities	\$0
2.	Contingent Liabilities	\$0
c.	Ultimate Financial Statement Impact if action under the guarantee is required:	
1.	Investments in SCA	\$1,084,642
2.	Joint Ventures	\$0
3.	Dividends to Stockholders (capital contribution)	\$0
4.	Expense	\$0
5.	Other	\$0
6.	Total (Should equal (3)a.)	\$1,084,642

- B. Assessments None
- C. Gain Contingencies None
- D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits None
- E. All Other Contingencies None

#### ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

### **Notes to Financial Statements**

#### 15.Leases

- A. Lessee Operating Lease
  - a. The Company is committed under various non-cancellable operating leases for rental of office space. Total rental expense for 2012 and 2011 was \$909,378 and \$802,790, respectively.
    - b. The Company has no contingent rental payments
    - c. Certain rental commitments have renewal options extending through year 2018. Some of these renewals are subject to adjustments in future periods.
    - d. The Company has no restrictions imposed by lease agreements.
  - (2) Leases having remaining non-cancellable lease terms in excess of one year:
    - a. At January 1, 2012, the minimum aggregate rental commitments are as follows:

	Year Ending December 31	Operating Leases
1.	2013	\$1,162,227
2.	2014	\$1,243,030
3.	2015	\$1,409,956
4.	2016	\$1,431,152
5.	2017	\$590,165
6.	TOTAL	\$5,836,530

- b. The Company has no subleases.
- (3) The Company is not involved in any sales-leaseback transactions.
- B. Lessor Leases None

# 16. Information About Financial Instruments With Off-Balance-Sheet Risk And Financial Instruments With Concentrations of Credit Risk

None

- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities
  - A. Transfers of Receivables reported as Sales None
  - B. Transfer and Servicing of Financial Assets None
  - C. Wash Sales None
- 18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans
  - A. ASO Plans None
  - B. ASC Plans

The gain from operations from Administrative Services Contract (ASC) uninsured plans and the uninsured portion of partially insured plans was as follows during 2012:

	Description	ASC	Uninsured	Total ASC
		Uninsured	Portion of	
		Plans	Partially	
			Insured	
			Plans	
a.	Gross reimbursement for medical cost incurred	\$14,052,909	\$22,012,371	\$36,065,280
b.	Gross administrative fees accrued	371,637	924,057	1,295,694
c.	Other income or expenses (including interest paid to or received from plans)			
d.	Gross expenses incurred (claims and administrative)	14,191,418	22,979,274	37,170,693
e.	Total net gain or (loss) from operations	\$233,128	\$(42,846)	\$190,282

C. Medicare or Other Similarly Structured Cost Based Reimbursement Contract - None

#### 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

None

#### 20. Fair Value Measurements

A.

(1) Fair Value Measurements at Reporting Date

		Description for each class of asset or liability	(Level 1)	(Level 2)	(Level 3)	Total
a.		Assets at fair value				
	01	Bonds				
	02	Industrial and Misc	\$550,141			\$550,141
	03	Total Bonds	\$550,141			\$550,141
	04	Common stock				
	05	Mutual Funds	\$33,233,557			\$33,233,557
	06	Total Common Stock	\$33,233,557			\$33,233,557
	99	Subtotal – Assets at fair value	\$33,783,698			\$33,783,698
b.		Liabilities at fair value				
	01					
	02					
	99	Subtotal – Liabilities at fair value				

- (2) Fair Value Measurements in (Level 3) of the Fair Value Hierarchy None
- (3) The Company's policy for determining when transfers between levels are recognized is determined at the end of the reporting period.
- (4) The Company has not valued any securities at a Level 3.
- (5) Derivative assets and liabilities- None
- B. Fair Value Information under SSAP No. 100 combined with Fair Value information Under Other Account Pronouncements None
- C. Aggregate Fair Value of All Financial Instruments

Type of Financial Instrument	Aggregate Fair Value	Admitted Assets	(Level 1)	(Level 2)	(Level 3)	Not Practicable (Carrying Value)
Bonds	\$98,530,430	\$94,199,415	\$98,530,430			
Common						
Stock	\$84,270,710	\$84,270,710	\$33,233,577		\$51,037,153	
Short-term						
Investments	\$90,493	\$90,493	\$90,493			
Real Estate	\$15,000,000	\$7,354,259			\$15,000,000	
Other Invested						
Assets	\$5,891,036	\$5,778,535		\$5,778,535	\$112,501	

D. Not Practicable to Estimate Fair Value - None

#### 21. Other Items

- A. Extraordinary Items None
- B. Troubled Debt Restructuring None
- C. Other Disclosures None
- D. There are no balances of assets covered by SSAP No. 6, Uncollected Premium Balances, Bills Receivable for Premiums, and Amounts Due From Agents and Brokers, SSAP No. 47, Uninsured Plans, or SSAP No. 66, Retrospectively Rated Contracts.
- E. Business Interruption Insurance Recoveries None
- F. State Transferable and Non-transferable Tax Credits None
- G. Subprime Related Risk Exposure None
- H. Retained Assets None

#### 22. Events Subsequent

Type I. – Recognized Subsequent Events

Subsequent events have been considered through February 25, 2013 for the statutory statement issued on December 31, 2012.

None

Type II. – Nonrecognized Subsequent Events

Subsequent events have been considered through February 25, 2013 for the statutory statement issued on December 31, 2012.

#### 23.Reinsurance

A. Ceded Reinsurance Report

Section 1 – General Interrogatories

(1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

Yes () No (x)

(2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes () No (x)

Section 2 – Ceded Reinsurance Report – Part A

(1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit?

Yes () No (x)

Obes the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured polices?

Yes ( ) No (x )

Section 3 – Ceded Reinsurance Report – Part B – None

- B. Uncollectible Reinsurance None
- C. Commutation of Ceded Reinsurance None
- D. Certified Reinsurer Downgraded or Status Subject to Revocation None

### 24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. PacificSource estimates accrued retrospective premium adjustments for its group health insurance business based on the company's underwriting rules and experience rating practices.
- B. The Company records accrued retrospective premium as an adjustment to earned premium.
- C. The amount of net premiums written by the Company as of December 31, 2012 that are subject to retrospective rating features was \$49,617,8732 that represented 6.8% of total net premiums written for group health. No other net premiums written by the Company are subject to retrospective rating features.

D. Medical loss ratio rebates required pursuant to the Public Health Service Act.

		1	2	3	4	5
					Other	
			Small Group	Large Group	Categories	
	Description	Individual	Employer	Employer	with rebates	Total
Prior	Reporting Year					
1.	Medical Loss Ratio Rebates Incurred	\$0	\$0	\$0	\$0	\$0
2.	Medical Loss Ratio Rebates Paid	\$0	\$0	\$0	\$0	\$0
3.	Medical Loss Ratio Rebates Unpaid	\$0	\$0	\$0	\$0	\$0
4.	Plus reinsurance assumed amounts	XXX	XXX	XXX	XXX	\$0
5.	Less reinsurance ceded amounts	XXX	XXX	XXX	XXX	\$0
6.	Rebates Unpaid net of reinsurance	XXX	XXX	XXX	XXX	\$0
Curre	ent Reporting Year-to-Date					
7.	Medical Loss Ratio Rebates Incurred	\$0	\$0	\$0	\$0	\$0
8.	Medical Loss Ratio Rebates Paid	\$0	\$0	\$0	\$0	\$0
9.	Medical Loss Ratio Rebates Unpaid	\$0	\$0	\$0	\$0	\$0
10.	Plus reinsurance assumed amounts	XXX	XXX	XXX	XXX	\$0
11.	Less reinsurance ceded amounts	XXX	XXX	XXX	XXX	\$0
12.	Rebates Unpaid net of reinsurance	XXX	XXX	XXX	XXX	\$0

#### 25. Changes in Incurred Losses and Loss Adjustment Expenses

Reserves as of December 31, 2011 were \$53,509,814. As of December 31, 2012, \$58,575,988 has been paid for incurred claims and claims adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$0 as a result of re-estimation of unpaid claims and claim adjustment expenses. Therefore, there has been a \$5,066,174 unfavorable prior-year development since December 31, 2011 to December 31, 2012. The increase is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

#### 26. Intercompany Pooling Arrangements

None

#### 27. Structured Settlements

None

#### 28. Health Care Receivables

#### A. Pharmaceutical Rebate Receivables

Quarter	Estimated	Pharmacy	Actual	Actual	Actual
	Pharmacy	Rebates as	Rebates	Rebates	Rebates
	Rebates as	Billed or	Received	Received	Received
	Reported on	Otherwise	Within 90	Within 91	More Than
	Financial	Confirmed	Days of	to 180	180 Days
	Statements		Billing	Days of	After Billing
				Billing	
12/31/2012	\$2,232,010	\$1,426,540			
09/30/2012	\$4,261,699	\$1,338,466	\$1,311,921		
06/30/2012	\$4,322,205	\$1,287,194	\$1,058,181		
03/31/2012	\$4,449,393	\$1,264,256	\$1,033,010		
12/31/2011	\$5,826,042	\$1,523,797		\$1,064,939	\$342,336
09/30/2011	\$5,549,536	\$1,280,797		\$1,082,373	\$243,012
06/30/2011	\$5,342,552	\$1,280,846		\$244,327	\$1,033,219
03/31/2011	\$5,088,563	\$1,445,525		\$223,411	\$1,190,228
12/31/2010	\$4,582,683	\$1,426,540		\$211,315	\$820,975
09/30/2010	\$4,057,093	\$1,338,466		\$133,589	\$907,236
06/30/2010	\$3,745,111	\$1,287,194		\$237,122	\$847,037
03/31/2010	\$3,343,182	\$1,264,256		\$316,284	\$682,303

#### B. Risk Sharing Receivables - None

#### 29. Participating Policies

None

#### 30. Premium Deficiency Reserves

1. Liability carried for premium deficiency reserves	\$0
2. Date of the most recent evaluation of this liability	12/31/2012
3 Was anticipated investment income utilized in the calculation? (Yes / No)	No

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS

## **Notes to Financial Statements**

31.Anticipated Salvage and Subrogation

None

#### GENERAL INTERROGATORIES

### PART 1 - COMMON INTERROGATORIES

	G	ENERAL				
<ul> <li>1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?</li> <li>1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such</li> </ul>						
1.2	Yes[X] No[ ] N/A[ ]					
1.3	standards and disclosure requirements substantially similar to those required b State Regulating?		OREGON			
2.1 2.2	eed of settlement of the	Yes[] No[X]				
3.1	State as of what date the latest financial examination of the reporting entity was		12/31/2010			
	State the as of date that the latest financial examination report became availab This date should be the date of the examined balance sheet and not the date the State as of what date the latest financial examination report became available to	ne report was completed or released to other states or the public from eith	I. ner the state of domicile	12/31/2010		
3.4	or the reporting entity. This is the release date or completion date of the examir sheet date).  By what department or departments?	nation report and not the date of the	examination (balance	03/30/2012		
	State of Oregon Insurance Division Have all financial statement adjustments within the latest financial examination statement filed with departments?	report been accounted for in a subs	sequent financial			
3.6		Yes[ ] No[ ] N/A[X] Yes[X] No[ ] N/A[ ]				
4.1	During the period covered by this statement, did any agent, broker, sales repre combination thereof under common control (other than salaried employees of the	he reporting entity) receive credit or	e organization or any commissions for or			
	control a substantial part (more than 20 percent of any major line of business m 4.11 sales of new business? 4.12 renewals?	neasured on direct premiums) of:		Yes[] No[X]		
4.2	2 During the period covered by this statement, did any sales/service organization affiliate, receive credit or commissions for or control a substantial part (more the	owned in whole or in part by the re an 20 percent of any major line of bo	porting entity or an usiness measured on	Yes[] No[X]		
	direct premiums) of: 4.21 sales of new business? 4.22 renewals?			Yes[ ] No[X] Yes[ ] No[X]		
<ul><li>5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?</li><li>5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.</li></ul>						
	1	2	3			
	Name of Entity	NAIC Company Code	State of Domicile			
6.1	Has the reporting entity had any Certificates of Authority, licenses or registratio	ns (including corporate registration,	if applicable)			
6.2	suspended or revoked by any governmental entity during the reporting period? If yes, give full information:			Yes[] No[X]		
	Does any foreign (non-United States) person or entity directly or indirectly control	rol 10% or more of the reporting enti	ity?	Yes[] No[X]		
1.2	2. If yes, 7.21. State the percentage of foreign control			0.000%		

7.21 State the percentage of foreign control 7.22 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact)

1	2
Nationality	Type of Entity

Yes[] No[X]

Yes[] No[X]

Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?
If response to 8.1 is yes, please identify the name of the bank holding company.
Is the company affiliated with one or more banks, thrifts or securities firms?
If response to 8.3 is yes, please provide the names and location (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e., the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.

1	2	3	4	5	6
Affiliate Name	Location (City, State)	FRB	OCC	FDIC	SEC
		Yes[] No[X]	Yes[] No[X]	Yes[ ] No[X]	Yes[ ] No[X]

- What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? KERNUTT STOKES, 1600 EXECUTIVE PARKWAY, SUITE 110, EUGENE, OR 97401
- 10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?

Yes[] No[X]

law or regulation?

10.2 If response to 10.1 is "yes," provide information related to this exemption:

10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation?

10.4 If response to 10.3 is "yes," provide information related to this exemption:

10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?

10.6 If the response to 10.5 is "NO" or "N/A" please explain:

Yes[] No[X]

Yes[X] No[] N/A[]

- What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification? VICTOR PAGUIA, CHIEF ACTUARY for PACIFSOURCE HEALTH PLANS
- 12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?

GENERAL INTERROGATORIES (Continued)
12.11 Name of real estate holding company

12.2	12.12 Number of par 12.13 Total book/adj If yes, provide expla	usted carry					\$
13.1 13.2 13.3	<ol> <li>FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:</li> <li>What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?</li> <li>Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?</li> <li>Have there been any changes made to any of the trust indentures during the year?</li> <li>If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?</li> </ol>						Yes[ ] No[ ] N/A[X] Yes[ ] No[ ] N/A[X] Yes[ ] No[ ] N/A[X]
14.1	similar functions) of a. Honest and ethic relationships;	the reportir al conduct,	ng entity subject to a , including the ethica	a code of ethics, which includes to al handling of actual or apparent	al accounting officer or controller, or person the following standards? conflicts of interest between personal and required to be filed by the reporting entity;	•	Yes[X] No[ ]
	<ul> <li>c. Compliance with</li> </ul>	applicable nal reportin	governmental laws, ng of violations to an	rules and regulations; appropriate person or persons in			
14.2 14.2 14.3	1 If the response to 1 Has the code of eth 21 If the response to 1	4.1 is no, plics for seni 4.2 is yes, s of the coo	please explain: ior managers been a provide information de of ethics been wa	related to amendment(s). aived for any of the specified office	cers?		Yes[] No[X] Yes[] No[X]
	SVO Bank List? If the response to 15	5.1 is yes, i	ndicate the America		rance where the issuing or confirming bank outing Number and the name of the issuing credit is triggered.		Yes[] No[X]
			1 American Bankers Association (ABA)	2	3	4	
			Routing Number	Issuing or Confirming Bank Name	Circumstances That Can Trigger the Letter of Credit	Amount	
		15.2001					
16	le the purchase or on	lo of all inv	vootmonto of the ron	BOARD OF I	<b>DIRECTORS</b> by the Board of Directors or a subordinate	aammittaa	
	thereof?		·				Yes[X] No[]
	thereof?				ts Board of Directors and all subordinate c		Yes[X] No[]
18.	Has the reporting ent part of any of its offic person?	tity an esta ers, directo	blished procedure fors, trustees or resp	or disclosure to its board of direct onsible employees that is in con-	tors or trustees of any material interest or flict or is likely to conflict with the official du	affiliation on the ties of such	Yes[X] No[]
10	Has this statement h	oon proper	and using a basis of	FINAN	ICIAL Accounting Principles (e.g., Generally Acc	ontod	
	Accounting Principles	s)?				ерιеа	Yes[] No[X]
20.1	Total amount loaned 20.11 To directors o 20.12 To stockholde 20.13 Trustees, sup	r other officers not officer	cers ers	Separate Accounts, exclusive of	policy loans):		\$( \$(
20.2	2 Total amount of loar 20.21 To directors o 20.22 To stockholde 20.23 Trustees, sup	ns outstand r other offic rs not offic	ling at end of year (i cers ers	nclusive of Separate Accounts, e	exclusive of policy loans):		\$ ( \$ (
21.1	Were any assets repobligation being repo	orted in th	is statement subject statement?	t to a contractual obligation to tra	unsfer to another party without the liability f	or such	Yes[ ] No[X]
21.2	2 If yes, state the amo 21.21 Rented from c 21.22 Borrowed from 21.23 Leased from c 21.24 Other	thers n others	f at December 31 of	the current year:			\$ \$ \$
22.1	Does this statement guaranty association			nents as described in the Annual	Statement Instructions other than guarant	y fund or	Yes[X] No[]
22.2	2 If answer is yes: 22.21 Amount paid a 22.22 Amount paid a 22.23 Other amount	as losses o as expense	or risk adjustment				\$ 9,104,574 \$ (
23.1 23.2	Does the reporting e	ntity report	t any amounts due f ceivable from paren	rom parent, subsidiaries or affilia t included in the Page 2 amount:	ates on Page 2 of this statement?		Yes[X] No[ ] \$(
	01 Were all the stocks the actual possessi 02 If no, give full and o	ion of the re	eporting entity on sa	aid date? (other than securities le	<b>FMENT</b> ear, over which the reporting entity has excending programs addressed in 24.03)	lusive control, in	Yes[X] No[ ]
24.0	whether collateral in the Does the Company Instructions?	s carried or s security	n or off-balance she lending program m	et. (an alternative is to reference eet the requirements for a confor	ne for collateral and amount of loaned secu Note 17 where this information is also pro ming program as outlined in the Risk-Base	ovided)	Yes[] No[] N/A[X]
24.0	96 If answer to 24.04 in Does your securities	s no, repor	rt amount of collater	ral for conforming programs. al for other programs. !% (domestic securities) and 105	% (foreign securities) from the counterpar	ty at the outset of	\$( \$(
	the contract?	•		ateral received from the counterp	, , , , , , , , , , , , , , , , , , , ,		Yes[ ] No[ ] N/A[X] Yes[ ] No[ ] N/A[X]

	Does the reporting entity or the report securities lending? For the reporting entity's security lend 24.101 Total fair value of reinvested c 24.102 Total book/adjusted carrying v 24.103 Total payable for securities lend	ing program, state ollateral assets rep alue of reinvested	the amount of the follorted on Schedule D collateral assets repo	lowing as of Dec L, Parts 1 and 2	ember 31 of the	e current year:	conduct	Yes[] No[] N/A[X] (
25.2 I 25.2 I 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Were any of the stocks, bonds or other control of the reporting entity, or has the force? (Exclude securities subject to In f yes, state the amount thereof at Dece 5.21 Subject to repurchase agreeme 5.22 Subject to reverse repurchase agreeme 5.23 Subject to dollar repurchase agreeme 5.24 Subject to reverse dollar repurchase agreemen 5.25 Pledged as collateral 5.26 Placed under option agreement 5.27 Letter stock or securities restriction 5.29 Other For category (25.27) provide the follow	e reporting entity si errogatory 21.1 and ember 31 of the cur of t	old or transferred any d 24.03).	December 31 of assets subject t	the current yea	ar not exclusively under contract that is currently	the in	Yes[X] No[ ]
	1 Nature of Re	estriction			2 Descrip	ition		3 Amount
26.2 I	Does the reporting entity have any hed f yes, has a comprehensive description ino, attach a description with this state	of the hedging pr	eported on Schedule ogram been made av	DB? vailable to the do	miciliary state?			Yes[ ] No[X] Yes[ ] No[ ] N/A[X]
i	Were any preferred stocks or bonds ov ssuer, convertible into equity? If yes, state the amount thereof at Dece		·	ear mandatorily	convertible into	equity, or, at the option	of the	Yes[ ] No[X]
0	excluding items in Schedule E - Part 3 offices, vaults or safety deposit boxes, vaustodial agreement with a qualified bar Dutsourcing of Critical Functions, Custor For agreements that comply with the second control of th	vere all stocks, bor nk or trust compan dial or Safekeepin	nds and other securiting in accordance with grant Agreements of the	es, owned through Section I, III - Go NAIC Financial (	ghout the curre eneral Examina Condition Exam	nt year held pursuant to tion Considerations, F. niners Handbook?	g entity's a	Yes[X] No[ ]
	Name	1 of Custodian(s)				2 Custodian's Address		
	US BANK WELLS FARGO BANK					OR 97440105		
28.02	For all agreements that do not comply location and a complete explanation:	with the requireme	ents of the NAIC Fina	ancial Condition I	Examiners Han	dbook, provide the nam	е,	
	1 Nam		L	2 ocation(s)		3 Complete Explana	tion(s)	
28.03 28.04	Have there been any changes, including lf yes, give full and complete information	ng name changes, on relating thereto	in the custodian(s) id	dentified in 28.01	during the cur	rent year?		Yes[ ] No[X]
	1 Old Custodian		١	2 New Custodian		3 Date of Change	4 Reason	1
28.05	Identify all investment advisers, broke handle securities and have authority t	r/dealers or individ o make investment	uals acting on behalf s on behalf of the rep	of broker/dealer porting entity:	s that have acc	cess to the investment a	ccounts,	
	1 Central Registration		2			3		
	Depository Number(s)		Name			Address	3	
	104973	WELLS CAPITA	AL MANAGEMENT			T STREET, 10TH FLOO		
29.1 [	Does the reporting entity have any dive	rsified mutual fund	s reported in Schedu	lle D, Part 2 (dive	ersified accordi	ng to the Securities and		

29.1 Does the reporting entity have any diversified mutual funds reported in Schedule D. Part 2 (diversified according to the Securities and
Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b)(1)])?
29.2 If yes, complete the following schedule:

Yes[X] No[]

1	2	3
		Book/Adjusted Carrying Value
CUSIP#	Name of Mutual Fund	Carrying Value
22544R305	CREDIT SUISSE COMM RET ST-I	87.699
464287234	ISHARES MSCI EMERGING MKT IN	98,457
464287465	ISHARES MSCI EAFE INDEX FUND	4,028,986
464287473	ISHARES RUSSELL MIDCAP VALUE	2,503,208
	ISHARES RUSSELL MIDCAP GRWTH	1,583,188
464287499	ISHARES RUSSELL MIDCAP INDEX	54,854

# **GENERAL INTERROGATORIES (Continued)**

1	2	3
		Book/Adjusted
CUSIP#	Name of Mutual Fund	Carrying Value
464287598	ISHARES RUSSELL 1000 VALUE	4,944,842
464287614	ISHARES RUSSELL 1000 GROWTH	7,134,481
464287630	ISHARES RUSSELL 2000 VALUE	2,078,035
464287648	ISHARES RUSSELL 2000 GROWTH	1,953,378
464288687	ISHARES S&P PREF STK INDX FN	
67065W639	NUVEEN SANTA BARB DVD GR-I	116,766
670678234	NUVEEN HIGH INCOME BOND-I	94,200
670678390	NUVEEN STRATEGIC INCOME-I	746,391
670678507	NUVEEN REAL ESTATE SECUR-I	183,361
670678879	NUVEEN DIVIDEND VALUE-I	62,844
670690387	NUVEEN INFLATION PROT SEC-I	241,861
693390700	PIMCO TOTAL RETURN FUND-INST	1,178,039
94975P538	WFA INTRINSIC VALUE FUND-ADM	2,780,806
94984B355	WFA EMERGING MARKETS EQ-ADM	
949915359	WFA DISCOVERY FUND-ADM	1,530,737
29.2999 Total		33,233,557

 $29.3\;$  For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of	
		Mutual Fund's	
		Book/Adjusted	
		Carrying Value	
Name of Mutual Fund	Name of Significant Holding	Attributable to	Date of
(from above table)	of the Mutual Fund	the Holding	Valuation
(HOIH above table)		9	valuation
CREDIT SUISSE COMM RET ST-I		.   14,391	01/23/2013
CREDIT SUISSE COMM RET ST-I			01/23/2013
CREDIT SUISSE COMM RET ST-I			01/23/2013
CREDIT SUISSE COMM RET ST-I			01/23/2013
CREDIT SUISSE COMM RET ST-I			01/23/2013 12/30/2012
ISHARES MSCI EMERGING MKT INISHARES MSCI EMERGING MKT IN		1 070	12/30/2012
ISHARES MSCI EMERGING MKT IN			12/30/2012
ISHARES MSCI EMERGING MKT IN			12/30/2012
ISHARES MSCI EMERGING MKT IN			12/30/2012
ISHARES MSCI EAFE INDEX FUND	Nestle SA		12/30/2012
ISHARES MSCI EAFE INDEX FUND			12/30/2012
ISHARES MSCI EAFE INDEX FUND			12/30/2012
ISHARES MSCI EAFE INDEX FUND			12/30/2012
ISHARES MSCI EAFE INDEX FUND		47,945	12/30/2012
ISHARES RUSSELL MIDCAP VALUE			12/30/2012 12/30/2012
ISHARES RUSSELL MIDCAP VALUEISHARES RUSSELL MIDCAP VALUE	HCP Inc Valero Energy		12/30/2012
ISHARES RUSSELL MIDCAP VALUE	1		12/30/2012
ISHARES RUSSELL MIDCAP VALUE			12/30/2012
ISHARES RUSSELL MIDCAP GRWTH		16.623	12/30/2012
ISHARES RUSSELL MIDCAP GRWTH	PPG Industries		12/30/2012
ISHARES RUSSELL MIDCAP GRWTH	Alexion Pharmaceuticals		12/30/2012
ISHARES RUSSELL MIDCAP GRWTH			12/30/2012
ISHARES RUSSELL MIDCAP GRWTH			12/30/2012
ISHARES RUSSELL MIDCAP INDEX	and the state of t		12/30/2012
ISHARES RUSSELL MIDCAP INDEXISHARES RUSSELL MIDCAP INDEX			12/30/2012 12/30/2012
ISHARES RUSSELL MIDCAP INDEX			12/30/2012
ISHARES RUSSELL MIDCAP INDEX			12/30/2012
ISHARES RUSSELL 1000 VALUE		267,516	12/30/2012
ISHARES RUSSELL 1000 VALUE			12/30/2012
ISHARES RUSSELL 1000 VALUE	• • • • • • • • • • • • • • • • • • • •		12/30/2012
ISHARES RUSSELL 1000 VALUE			12/30/2012
ISHARES RUSSELL 1000 VALUE			12/30/2012
ISHARES RUSSELL 1000 GROWTH			12/30/2012
ISHARES RUSSELL 1000 GROWTHISHARES RUSSELL 1000 GROWTH	IBM Microsoft		
ISHARES RUSSELL 1000 GROWTH			12/30/2012
ISHARES RUSSELL 1000 GROWTH		141 976	12/30/2012
ISHARES RUSSELL 2000 VALUE		11.637	12/30/2012
ISHARES RUSSELL 2000 VALUE	Two Harbors Investment		12/30/2012
ISHARES RUSSELL 2000 VALUE	Starwood Property Trust	10,390	12/30/2012
ISHARES RUSSELL 2000 VALUE	Louisiana-Pacific Corp	.   8,936	12/30/2012
ISHARES RUSSELL 2000 VALUE			12/30/2012
ISHARES RUSSELL 2000 GROWTH		.   11,330	12/30/2012
ISHARES RUSSELL 2000 GROWTH	Pharmacyclics Comm/cult Shystoma	.   10,548	12/30/2012
ISHARES RUSSELL 2000 GROWTHISHARES RUSSELL 2000 GROWTH		0.062	12/30/2012 12/30/2012
ISHARES RUSSELL 2000 GROWTH	WEX	0 767	12/30/2012
ISHARES S&P PREF STK INDX FN		5 291	12/30/2012
ISHARES S&P PREF STK INDX FN			12/30/2012
ISHARES S&P PREF STK INDX FN	GMAC Cap		12/30/2012
ISHARES S&P PREF STK INDX FN	Barclays Bank		12/30/2012
ISHARES S&P PREF STK INDX FN	Wells Fargo		12/30/2012
NUVEEN SANTA BARB DVD GR-I		.   3,643	01/23/2013
NUVEEN SANTA BARB DVD GR-I		.   3,585	01/23/2013
NUVEEN SANTA BARB DVD GR-I			01/23/2013
NUVEEN SANTA BARB DVD GR-I   NUVEEN SANTA BARB DVD GR-I		2 226	01/23/2013 01/23/2013
NUVEEN HIGH INCOME BOND-I			01/23/2013
INO VELIN HIGH INCOME DOND-1	I II II Dala	.	01/23/2013

#### **GENERAL INTERROGATORIES (Continued)**

1	2	3	4
I	2	_	4
		Amount of	
		Mutual Fund's	
		Book/Adjusted	
		Carrying Value	
Name of Mutual Fund	Name of Significant Holding	Attributable to	Date of
(from above table)	of the Mutual Fund	the Holding	Valuation
NUVEEN HIGH INCOME BOND-I	Engy Future Hldgs		01/23/2013
NUVEEN HIGH INCOME BOND-I	Realogy		01/23/2013
NUVEEN HIGH INCOME BOND-I	Hexion		01/23/2013
NUVEEN HIGH INCOME BOND-I	Montell		01/23/2013
NUVEEN STRATEGIC INCOME-I	JP Morgan Chase	12,689	01/23/2013
NUVEEN STRATEGIC INCOME-I	Bk Amer	11,793	01/23/2013
NUVEEN STRATEGIC INCOME-I	Goldman Sachs		01/23/2013
NUVEEN STRATEGIC INCOME-I	Morgan Stanley		01/23/2013
NUVEEN STRATEGIC INCOME-I	FNMA	7,091	01/23/2013
NUVEEN REAL ESTATE SECUR-I	Simon Property	21,123	01/23/2013
NUVEEN REAL ESTATE SECUR-I	Boston Properties	10,140	01/23/2013
NUVEEN REAL ESTATE SECUR-I	Public Storage	9,938	01/23/2013
NUVEEN REAL ESTATE SECUR-I	Ventas		01/23/2013
NUVEEN REAL ESTATE SECUR-I	HCP Inc		01/23/2013
NUVEEN DIVIDEND VALUE-I	Pfizer	2.583	01/23/2013
NUVEEN DIVIDEND VALUE-I	General Electric		01/23/2013
NUVEEN DIVIDEND VALUE-I	Bank of America		01/23/2013
NUVEEN DIVIDEND VALUE-I	Citigroup		01/23/2013
NUVEEN DIVIDEND VALUE-I	Chevron		01/23/2013
NUVEEN INFLATION PROT SEC-I			01/23/2013
NUVEEN INFLATION PROT SEC-I	US Treasury Note		01/23/2013
NUVEEN INFLATION PROT SEC-I	US Treasury Note		01/23/2013
NUVEEN INFLATION PROT SEC-I	US Treasury Note		01/23/2013
NUVEEN INFLATION PROT SEC-I	US Treasury Note	12 166	01/23/2013
PIMCO TOTAL RETURN FUND-INST	Fin Fut Euro\$ CME 6/15/15	141 954	01/23/2013
PIMCO TOTAL RETURN FUND-INST	Fannie Mae Single Family TBA 3.5%		01/23/2013
PIMCO TOTAL RETURN FUND-INST	Fannie Mae Single Family TBA 4%	64 792	01/23/2013
PIMCO TOTAL RETURN FUND-INST	Fin Fut Euro\$ CME 3/16/15	56 899	01/23/2013
PIMCO TOTAL RETURN FUND-INST	CDX BP Ig18 5y Cme		01/23/2013
WFA INTRINSIC VALUE FUND-ADM	Home Depot	98 162	01/23/2013
WFA INTRINSIC VALUE FUND-ADM	Time Warner Cable		01/23/2013
WFA INTRINSIC VALUE FUND-ADM	NextEra Energy	86 205	01/23/2013
WFA INTRINSIC VALUE FUND-ADM	Abbott Laboratories	85 927	01/23/2013
WFA INTRINSIC VALUE FUND-ADM	Apple		01/23/2013
WFA EMERGING MARKETS EQ-ADM	Samsung Electronics		01/23/2013
WFA EMERGING MARKETS EQ-ADM	China Mobile		01/23/2013
WFA EMERGING MARKETS EQ-ADM	Taiwan Semiconductor		01/23/2013
WFA EMERGING MARKETS EQ-ADM	Bank Bradesco		01/23/2013
WFA EMERGING MARKETS EQ-ADM	Grupo Televisa		01/23/2013
WFA DISCOVERY FUND-ADM	Kansas City Southern	17 AE2	01/23/2013
WFA DISCOVERY FUND-ADM	SBA Communications		01/23/2013
WFA DISCOVERY FUND-ADM	Aspen Technology		01/23/2013
WFA DISCOVERY FUND-ADM	TransDign Group	30,700	01/23/2013
WFA DISCOVERY FUND-ADM	Alliance Data Systems	29,849	01/23/2013

Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value. 30.

		1	2	3
				Excess of
				Statement over
				Fair Value (-),
		Statement	Fair	or Fair Value over
		(Admitted) Value	Value	Statement (+)
30.1	Bonds	94,289,908	98,620,923	4,331,015
30.2	Preferred stocks			
30.3	Totals	94,289,908	98,620,923	4,331,015

30.4 Describe the sources or methods utilized in determining the fair values THE FAIR VALUE IS EQUAL TO NAIC PRICING AND WELLS FARGO PUBLICATION

31.1 Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?
31.2 If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?
31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair under face Schedule D;

value for Schedule D:

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed? 32.2 If no, list exceptions:

#### **OTHER**

33.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?
33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

1	2
Name	Amount Paid
AM Best	43,594

\$.....209,139

Yes[X] No[] Yes[X] No[] N/A[]

Yes[X] No[]

\$..... 43,594

GENERAL INTERROGATORIES (Continued)

34.2 List the name of the firm and the amount paid if any such payments represented 25% or more of the total payments for legal expenses during the period covered by this statement.

Name Amount Paid	1	2
	Name	Amount Paid

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or department of government, if any?

35.2 List the name of firm and the amount paid if any such payment represented 25% or more of the list.

\$...... 78,224

JJ. I	Amount of payments for expenditures in connection with matters before registative bodies, unicers of department of government, if any?
35.2	List the name of firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with
	matters before legislative bodies, officers or departments of government during the period covered by this statement.
	σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ

1	2
Name	Amount Paid
PacificSource Health Plans Employee Lobbying	63,147

## **GENERAL INTERROGATORIES (Continued)**

#### **PART 2 - HEALTH INTERROGATORIES**

Yes[] No[X] \$ Yes[] No[X]

1.1	Does the repor	ting entit	ty have	any direct N	Medicare Suppl	lement Insurance	in force?				¢	Yes[X] No[ ]
1.3	What portion of 1.31 Reason for	f Item (1.	.2) is no	ot reported o	n the Medicare	e Supplement Ins	urance Expe	erience Exhibit?			\$	105,614 0
1.4 1.5	Indicate amour	nt of earn	neď prer	emium attribu	itable to Canad	dian and/or Other	Alien not inc	cluded in Item (1.	2) above.		\$ \$	
1.6	Individual polic 1.61 Total pre	ies - Mos	st currer	ent three yea	rs:	i illoururioo.						
	1.62 Total incu	urred clai	ims	;							\$	58,292 69
	All years prior t	to most c	current th									0
	1.65 Total incu	urred clai	ims	;							\$	0
1.7	Group policies 1.71 Total pre	- Most cu	urrent th									0
	1.72 Total incu 1.73 Number of	urred clain of covere	ims ed lives	;							\$	0
	All years prior t 1.74 Total pre	mium eaı	ırned	three years:							\$	0
	1.75 Total incu 1.76 Number of	urred clai	ims	;							\$	0 0
2.	Health Test											
										_		_
										1 Current Year	2 Prior Year	
		2.1			ator					725,033,930	644,264,736	
		2.2								725,033,930 1.000		
		2.4								70,089,226		
		2.5 2.6										<del>-</del>
										•		
	the earnings of	the repo	receive orting en	red any endo entity permits	wment or gift f ?	rom contracting h	ospitals, phy	sicians, dentists,	or others that is agree	d will be returned when	, as and if	Yes[] No[X]
	If yes, give par											
	the appropriate	e regulato	orv ager	encv?						and dependents been		Yes[X] No[]
						agreement(s). Do	o these agree	ements include a	dditional benefits offere	ed?	Y	es[] No[] N/A[X]
5.2	Does the report of no, explain:		•	·	insurance?							Yes[X] No[ ]
5.3	Maximum retai 5.31 Compreh	ensive M	(see ins Aedical	structions):								724,000
	5.32 Medical ( 5.33 Medicare	Súpplen	ment								\$	0
	5.34 Dental & 5.35 Other Lin		nefit Plai	an								0
c	5.36 Other	aamant :	ماء مام امان	ممانات معادما	antitu may bay	va ta protest subs	oriboro and H	ihair danandanta	against the risk of inco	hanna inglading hold b	۵	0
б.	provisions, con	version r	privilege	es with othe	r carriers, agre	ements with provi	iders to conti	inue renderina se	against the risk of insolervices, and any other a CONTINUITY OF CAI	lvency including hold has agreements: RE PROVISION.	armiess	
7.2	If no, give deta	ils:		•		der services on a	service date	basis?				Yes[X] No[]
8.	Provide the foll 8.1 Number of	provider	rs at sta	art of reporti	ng year	providers:						38,000
8.1 Number of providers at start of reporting year 8.2 Number of providers at end of reporting year										44,328		
<ul><li>9.1 Does the reporting entity have business subject to premium rate guarantees?</li><li>9.2 If yes, direct premium earned:</li></ul>									Yes[] No[X]			
	9.21 Business 9.22 Business	with rate with rate	e guarar e guarar	antees betwe antees over 3	en 15-36 mon 86 months	ths						0 0
		orting ent	tity have	ve Incentive I	Pool, Withhold	or Bonus Arrange	ements in its	provider contract	s?			Yes[X] No[]
10.2	2 If yes: 10.21 Maximu	ım amou	ınt paya	able bonuse	s						\$	63,117
	10.22 Amount 10.23 Maximu	ım amou	int paya	able withhole	ds						\$	52,938 116,633
44	10.24 Amoun	•		•	iolas						<b>\$</b>	93,179
11.	1 Is the reporting	cal Group	organize p/Staff N	Model,	(IDA)							Yes[] No[X]
11 1	11.13 An Indi 11.14 A Mixed	d Model (	(combin	nation of abo	ove)?	auiromonto?						Yes[] No[X] Yes[] No[X]
11.3	2 Is the reporting 3 If yes, show the OPECON	he name	of the s	state requiri	ng such net wo	orth.						Yes[X] No[ ]
11.	OREGON If yes, show the shown the sh	t included	d as par	art of a contin		e in stockholder's	equity?				\$	2,500,000 Yes[] No[X]
	List service are		•			d to operate:						
							Ma-	1 me of Service Are	2			
				STATE C	F OREGON							
				STATE C	F IDAHO F WASHINGT	ON						

13.1 Do you act as a custodian for health savings accounts?
13.2 If yes, please provide the amount of custodial funds held as of the reporting date:
13.3 Do you act as an administrator for health savings accounts?
13.4 If yes, please provide the balance of the funds administered as of the reporting date:

### **FIVE-YEAR HISTORICAL DATA**

	1	2	3	4	5
DALANCE CUEET (Pages 2 and 2)	2012	2011	2010	2009	2008
BALANCE SHEET (Pages 2 and 3)	200 246 440	202 462 605	106 120 512	172 610 057	157 264 561
TOTAL Admitted Assets (Page 2, Line 28)     TOTAL Liebilities (Page 3, Line 24)					
2. TOTAL Liabilities (Page 3, Line 24)					
3. Statutory surplus					
4. TOTAL Capital and Surplus (Page 3, Line 33)	109,776,825	125,718,050	114,107,602	107,075,852	96,198,488
INCOME STATEMENT (Page 4)	700 000 750	044.007.404	500 000 000	500 045 007	540.044.400
5. TOTAL Revenues (Line 8)			582,966,063		
6. TOTAL Medical and Hospital Expenses (Line 18)			493,099,186		
7. Claims adjustment expenses (Line 20)					
8. TOTAL Administrative Expenses (Line 21)					
9. Net underwriting gain (loss) (Line 24)					
10. Net investment gain (loss) (Line 27)					,
11. TOTAL Other Income (Lines 28 plus 29)	, , , ,	,	,	, , ,	, ,
12. Net income or (loss) (Line 32)	(25,935,955)	10,919,667	8,134,728	4,290,283	(3,632,991)
Cash Flow (Page 6)					
13. Net cash from operations (Line 11)	(13,575,731)	19,152,459	3,968,386	14,389,850	(15,669,127)
RISK-BASED CAPITAL ANALYSIS					
14. TOTAL Adjusted Capital	109,776,825	125,718,050	114,107,602	107,075,852	96,198,488
15. Authorized control level risk-based capital	36,398,045	30,626,505	32,180,093	21,417,248	20,436,573
ENROLLMENT (Exhibit 1)					
16. TOTAL Members at End of Period (Column 5, Line 7)	224,487	203,677	183,233	183,494	151,451
17. TOTAL Members Months (Column 6, Line 7)	2,609,007	2,325,529	2,198,931	1,944,624	1,866,027
OPERATING PERCENTAGE (Page 4)					
(Item divided by Page 4, sum of Lines 2, 3 and 5) x 100.0					
18. Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)	100.0	100.0	100.0	100.0	100.0
19. TOTAL Hospital and Medical plus other non-health (Lines 18 plus Line					
19)	90.1	84.7	84.6	84.4	86.7
20. Cost containment expenses	1.3	0.9	0.9	1.4	1.3
21. Other claims adjustment expenses	1.9	1.7	1.9	1.5	1.5
22. TOTAL Underwriting Deductions (Line 23)					
23. TOTAL Underwriting Gain (Loss) (Line 24)					
UNPAID CLAIMS ANALYSIS	, ,				
(U&I Exhibit, Part 2B)					
24. TOTAL Claims Incurred for Prior Years (Line 13, Column 5)	56,778,274	41,662,210	43,919,113	37,177,124	42,433,626
25. Estimated liability of unpaid claims-[prior year (Line 13, Column 6)]					
INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	,,	, , , , , ,	
26. Affiliated bonds (Sch. D Summary, Line 12, Column 1)					
27. Affiliated preferred stocks (Sch. D Summary, Line 18, Column 1)					
28. Affiliated common stocks (Sch. D Summary, Line 24, Column 1)					
29. Affiliated short-term investments (subtotal included in Sch. DA				1,701,010	1,000,700
Verification, Col. 5, Line 10)					
30. Affiliated mortgage loans on real estate					
31. All other affiliated					
32. TOTAL of Above Lines 26 to 31					
33. TOTAL investment in parent included in Lines 26 to 31 above					

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors? Yes[] No[] N/A[X]

If no, please explain::

# ANNUAL STATEMENT FOR THE YEAR 2012 OF THE PACIFICSOURCE HEALTH PLANS SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

ALLOCATED BY STATES AND TERRITORIES

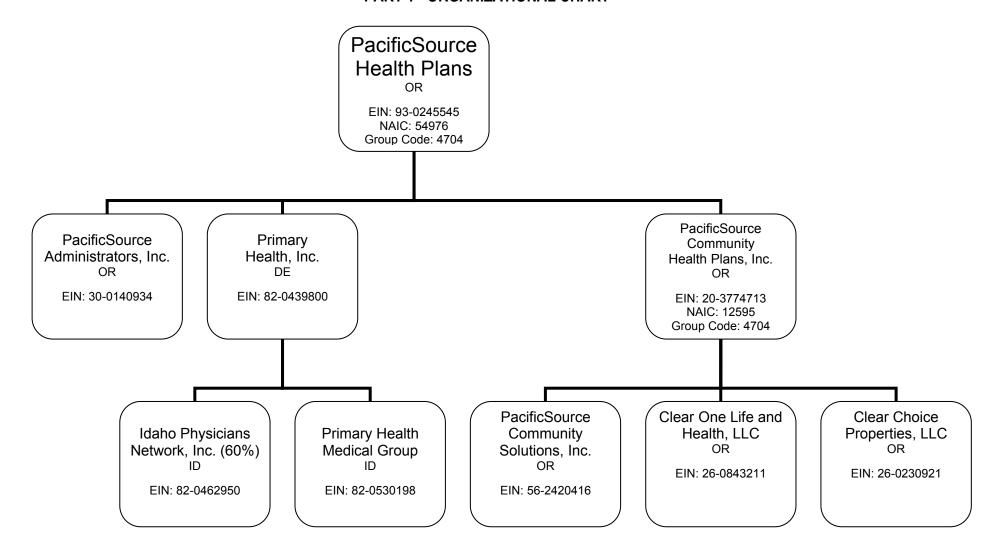
						Direct Busin				
		Active	2 Accident & Health	3 Medicare	4 Medicaid	5 Federal Employees Health Benefits Program	6 Life & Annuity Premiums & Other	7 Property/ Casualty	8 Total Columns	9 Deposit - Type
	State, Etc.	Status	Premiums	Title XVIII	Title XIX	Premiums	Considerations	Premiums	2 Through 7	Contracts
1.	Alabama (AL)	N .								
2.	Alaska (AK)	1								
3.	Arizona (AZ)	1								
4.	Arkansas (AR)									
5.	California (CA)									
6.	Colorado (CO)									
7.	Connecticut (CT)	1								
8. 9.	Delaware (DE)  District of Columbia (DC)									
9. 10.	Florida (FL)	1								
11.	Georgia (GA)									
12.	Hawaii (HI)									
13.	Idaho (ID)	1	99,298,992						99,298,992	
14.	Illinois (IL)	1								
15.	Indiana (IN)									
16.	lowa (IA)									
17.	Kansas (KS)	1								
18.	Kentucky (KY)									
19.	Louisiana (LA)	1								
20.	Maine (ME)	1								
21.	Maryland (MD)	1								
22.	Massachusetts (MA)									
23.	Michigan (MI)									
24.	Minnesota (MN)	1								
25.	Mississippi (MS)									
26. 27.	Missouri (MO) Montana (MT)								07.006.440	
27. 28.	Nebraska (NE)		21,900,419						27,986,419	
20. 29.	Nevada (NV)	1								
30.	New Hampshire (NH)									
31.	New Jersey (NJ)									
32.	New Mexico (NM)									
33.	New York (NY)	1								
34.	North Carolina (NC)									
35.	North Dakota (ND)	N .								
36.	Ohio (OH)									
37.	Oklahoma (OK)	N .								
38.	Oregon (OR)		. 602,427,459						. 602,427,459	
39.	Pennsylvania (PA)	1								
40.	Rhode Island (RI)									
41.	South Carolina (SC)	1								
42.	South Dakota (SD)									
43.	Tennessee (TN)									
44.	Texas (TX)	1								
45. 46.	Utah (UT) Vermont (VT)	1								
40. 47.	Virginia (VA)									
47. 48.	Washington (WA)	1							6,775	
49.	West Virginia (WV)	1								
50.	Wisconsin (WI)									
51.	Wyoming (WY)	1								
52.	American Samoa (AS)									
53.	Guam (GU)	1							ļ	
54.	Puerto Rico (PR)	1								
55.	U.S. Virgin Islands (VI)									
56.	Northern Marianas Islands (MP)	1								
57.	Canada (CAN)	1								
58.	Aggregate other alien (OT)									
59.	Subtotal	XXX	. 729,719,645						. 729,719,645	
60.	Reporting entity contributions for									
C4	Employee Benefit Plans								700 710 01-	
61.	TOTAL (Direct Business)	(a)4	. 729,719,645						. 729,719,645	
	AILS OF WRITE-INS	VVV	1	1	1	I	ĺ			
5801.		XXX								
5802. 5803.		XXX								
	Summary of remaining write-ins	XXX								
5050.	for Line 58 from overflow page	XXX								
	for Line 58 from overflow page TOTALS (Lines 5801 through	XXX								

<sup>(</sup>L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

<sup>(</sup>a) Insert the number of L responses except for Canada and Other Alien. Explanation of basis of allocation of premiums by states, etc.: If a member resides in the state of Idaho or Montana, their premium is reported there. All other premiums are reported to Oregon or Washington, based on where the contracts are written.

#### SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER

MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART



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